



CURRICULUM VITAE

Ignacio Rodríguez

Adjunct Professor

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I. Education

- MBA, Kelley School of Business, Indiana University, 1988
- Commercial Engineering (Major in Business Administration), School of Management, Pontificia Universidad Católica de Chile, 1981

II. Academic Positions

- Director, UC Master of Finance Program, School of Management, Pontificia Universidad Católica de Chile, 2007 – 2025
- Associate Dean for Academic Affairs, School of Management UC, 2012 – 2018
- Associate Professor, School of Management UC, 2000 – 2025
- Director of the MBA-UC Program, School of Management UC, 1994
- Associate Professor, School of Management UC, 1991 – 1994
- Director of Consulting, School of Management UC, 1990 – 1994
- Assistant Professor, School of Management UC, 1985 – 1991

III. Area of Specialization and Main Courses

- Area: Finance and Accounting
- Main Courses: Finance II, Evaluation of Investment Projects, Financial Management II, Managerial Accounting

IV. Board and Commission Memberships

- President, Committee in charge of Regulatory (Qualifying) Exams for Securities Brokers, appointed by the three Chilean Stock Exchanges (since 2012).
- Appointed Member by institutional investors (Pension Funds, Life Insurance Companies, Mutual Funds, etc.) at Surveillance Committee for multiple Investment Funds including Security MSCI Brazil, BTG Pactual Deuda Latinamericana, BTG Pactual Deuda Total, BTG Pactual Deuda Corporativa Chile, Picton Warburg Pincus, Picton



Apollo Investment Fund VIII, Sura Renta Inmobiliaria, BCI Small Cap Chile, BTG Pactual High Yield Latin America, BTG Pactual Rentas Inmobiliarias, BTG Pactual Crédito y Facturas, and BICE Aina.

- Committee of Planning and Development of Chilean Banking Association (1999 - 2000).
- Board of Directors, Inverfondos Ltda. (joint venture between Chilean financial holding Bicecorp S.A. and the U.S. Mellon Bank's Subsidiary The Dreyfus Corporation) (1998).
- Board of Directors, BICE Corredores de Bolsa S.A. (joint venture of Chilean Matte Group and British NM Rothschild & Sons Group) (1996 - 1997).
- Appointed Member by Chilean Pension Funds at Comisión Clasificadora de Riesgo (debt rating and equity securities approval, for Chilean Pension Funds' investments) (1992 - 1994).

V. Consultancy Experience

- Extensive consulting for organizations including Cencosud S.A., Southern Cross Group, BASF, Banco Industrial y de Comercio Exterior (BICE), Noranda Falconbridge, SALFA, Polpaico, Banco Crédito e Inversiones (BCI), Comcel Guatemala, Finning (Caterpillar), Banco Santander, CCU, Entel (Bolivia), Depósito Central de Valores, Methanex, Banco Estado, ENTEL, UNDP (El Salvador, Central America), Laboratorio Sydney Ross S.A. (Smithkline Beecham, Chile), USAID (Chile and El Salvador), Goodyear Tire & Rubber Company (Chile, Argentina, Colombia, Guatemala), Banco de Chile, Ministerio de Salud de la República de Chile, Institute for International Research, Inter-American Development Bank (Chile and El Salvador), Instituto de Normalización Previsional, The Center for International Private Enterprise (CIPE), Compañía Nacional de Teléfonos, Telefónica del Sur S.A., Masisa, Asociación de Administradoras de Fondos de Pensiones A.G., AETNA Compañía de Seguros de Vida, I.M. Trust & Co., Sony Corporation, Walmart, Fundación Agrícola y Cultural La Dehesa S.A., Halifax Overseas Ltd. Inc., SQM, Kaufmann Chile (Mercedes Benz), Brotec, Embonor (Coca-Cola).

VI. Grants and Awards

- Best Professor of the Executive MBA UC Program awarded by graduate students (2000 and 2009).
- Certificate of Recognition for outstanding academic performance in the top ten percent of the class, MBA Program, Graduate School of Business, Indiana University (1988).
- Elected member of Beta Gamma Sigma by the Indiana University Chapter (1987).
- Award Fundación Facultad de Ciencias Económicas y Administrativas Pontificia Universidad Católica de Chile Scholarship to pursue graduate studies in USA (1986).
- Oscar Balic B. award, granted by School of Management UC, to the best ranked undergraduate student (1980).



VII. Other Relevant Positions and Activities

- Vice President of Planning and Development, Banco BICE (joint venture of Chilean Matte Group and NM Rothschild & Sons) (1994 - 2000).
- Branch Manager for Metropolitan Area, Corporación Financiera Atlas (Citicorp Subsidiary) (1984 - 1985).
- Assistant Manager for the Operations Department of the Life & Health Insurance Division, Consorcio Nacional de Seguros (Bankers Trust Subsidiary) (1982 - 1984).
- Assistant Sales Manager for the Property and Liability Insurance Division, Consorcio Nacional de Seguros (1981 - 1982).