



CURRICULUM VITAE

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I. Education

- Ph.D. in Management, Eller School of Management, University of Arizona, 2010 (Minor in Statistics and Measurement)
- Licenciante in Psychology, Pontificia Universidad Católica de Chile, 2000 (includes professional title in Organizational Psychology)

II. Academic Positions & Work Experience

- Associate Professor, Pontificia Universidad Católica de Chile, 2016–Present
- Associate Professor, Universidad de Chile, 2014–2015
- Assistant Professor, Universidad de Chile, 2010–2014
- Research Associate, Eller School of Management, University of Arizona, 2008–2010
- Research Assistant, University of Arizona, 2005–2008

III. Teaching Activities

- Undergraduate: Topics in Decision-Making Behaviour (2023–2024), Organizational Behaviour (2022)
- Postgraduate (MBA, MAS, MGP): Negotiation, Conflict Resolution, Behavioural Economics (2022–2024)
- Diploma course: Behavioural Economics (with Alvaro Chacón), Class Ejecutiva (2022–2024)

IV. Student Supervision

- Supervised Master's theses (MGP and Engineering) on topics such as female workforce participation, academic management, agile methods in HR, and savings behaviour

V. Research Grants & Projects

- Principal Investigator, FONDECYT Regular #1221824 (2022–2024)
- Co-Investigator, FONDECYT Regular #1211367 (2021–2024)



VI. Publications & Conferences

- Publications in JBR, BIT, JEBO, JEAB, QREF, EJWOP, JBDM, IJSA, DIM, and others
- Conference presentations at SJDM, SOCIPCO, SIOP, ISCI, and others

VII. Institutional Service

- International Accreditation Director, School of Management (2022–Present)
- Member, Dean Search Committee (2024), MIDA 2 Commission (2024)
- Grade Exam Committee, EFMD Conference Attendee (2023)
- PRED Awards Committee Member, Chair of Journal Review Commission (2021–2022)

VIII. Public Engagement & Professional Contributions

- Advisor on soft skills training for FOSIS and Ministry of Finance (2018–2019, 2024–2025)
- Internal Consultant for UC on academic workload system, InES Gender Project (2023–2025)
- Negotiation Workshop Instructor for Fundación de Egresados UC (2023)
- Panelist, FIF UC (2023)