



IGNACIO RODRIGUEZ
irodrigl@uc.cl

I. EDUCATION

- Master in Business Administration (MBA), Kelley School of Business
Indiana University 1988
- Commercial Engineering, Major in Business Administration,
School of Management, Pontificia Universidad Católica de Chile. 1981

II. ACADEMIC POSITIONS

- Director of UC Master of Finance Program, School of Management,
Pontificia Universidad Católica de Chile. 2007 – To date
- Associate Dean for Academic Affairs, School of Management UC 2012 - 2018
- Associate Professor, School of Management UC 2000 – To date
- Director of the MBA - UC Program, School of management UC 1994
- Associate Professor, School of Management UC 1991 - 1994
- Director of Consulting, School of Management UC 1990 - 1994
- Assistant Professor, School of Management UC 1985 - 1991

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Finance and Accounting
- Main Courses: Finance II, Evaluation of Investment Projects, Financial Management II, Managerial Accounting.

IV. BOARD AND COMMISSION MEMBERSHIPS

- President of the Committee in charge of Regulatory (Qualifying) Exams for Securities Brokers.
- Appointed Member by the three Chilean Stock Exchanges (since 2012).
- Appointed Member by institutional investors (Pension Funds, Life Insurance Companies, Mutual Funds, etc.) at Surveillance Committee for the following Investment (Closed End) Funds: Security MSCI Brazil (2008), BTG Pactual Deuda Latinamericana and BTG Pactual Deuda Total (2008 - 2014), BTG Pactual Deuda Corporativa Chile (2010 - 2014), Picton Warburg Pincus (2013 - 2015), Picton Apollo Investment Fund VIII (2014 - 2015), Sura Renta Inmobiliaria (since 2014), BCI Small Cap Chile (since 2015), BTG Pactual High Yield Latin America (2015 - 2016), BTG Pactual



Rentas Inmobiliarias (since 2015), BTG Pactual Crédito y Facturas (since 2015) and BICE Aina (since 2016).

- Committee of Planning and Development of Chilean Banking Association (1999 - 2000).
- Board of Directors, Inverfondos Ltda., (joint venture between Chilean financial holding Bicecorp S.A. and the U.S. Mellon Bank's Subsidiary The Dreyfus Corporation) (1998).
- Board of Directors, BICE Corredores de Bolsa S.A (joint venture of Chilean Matte Group and
- British NM Rothschild & Sons Group) (1996 - 1997).
- Appointed Member by Chilean Pension Funds at Comisión Clasificadora de Riesgo (debt rating and equity securities approval, for Chilean Pension Funds' investments) (1992 - 1994).

V. CONSULTANCY EXPERIENCE

- Cencosud S.A., Southern Cross Group, BASF, Banco Industrial y de Comercio Exterior (BICE), Noranda Falconbridge, SALFA, Polpaico, Banco Crédito e Inversiones (BCI), Comcel Guatemala, Finning (Caterpillar), Banco Santander, Compañía de Cervecerías Unidas (CCU), Entel (Bolivia), Depósito Central de Valores, Methanex, Banco Estado, Empresa Nacional de Telecomunicaciones (ENTEL), United Nations Development Programme (El Salvador, Central America), Laboratorio Sydney Ross S.A. (Smithkline Beecham, Chile), The United States Agency for International Development (Chile and El Salvador), The Goodyear Tire & Rubber Company (Chile, Argentina, Colombia, Guatemala), Banco de Chile, Ministerio de Salud de la República de Chile, The Institute for International Research, Inter-American Development Bank (Chile and El Salvador), Instituto de Normalización Previsional, The Center for International Private Enterprise (CIPE), Compañía Nacional de Teléfonos, Telefónica del Sur S.A., Masisa, Asociación de Administradoras de Fondos de Pensiones A.G., AETNA Compañía de Seguros de Vida), I.M. Trust & Co., Sony Corporation, Walmart, Fundación Agrícola y Cultural La Dehesa S.A., Halifax Overseas Ltd. Inc., Sociedad Química y Minera de Chile S.A.(SOQUIMICH), Kaufmann Chile (Mercedez Benz), Brottec, Embonor (Coca - Cola).

VI. GRANTS AND AWARDS

- Awarded Best Professor of the Executive MBA UC Program by graduate Students. 2000 and 2009
- Certificate of Recognition for outstanding academic performance in the top ten percent of the class. MBA Program, Graduate School of Business, Indiana University. 1988
- Elected member of Beta Gamma Sigma by the Indiana University Chapter. 1987
- Award Fundación Facultad de Ciencias Económicas y Administrativas



- Pontificia Universidad Católica de Chile Scholarship, to pursue graduate studies in USA 1986
- Oscar Balic B. award, granted by School of Management UC, to the best ranked undergraduate student 1980

VII. OTHER RELEVANT POSITIONS AND ACTIVITIES

- Vice President of Planning and Development, Banco BICE (joint venture of Chilean Matte Group and NM Rothschild & Sons). 1994 - 2000
- Branch Manager for Metropolitan Area. Corporación Financiera Atlas (Citicorp Subsidiary). 1984 - 1985
- Assistant Manager for the Operations Department of the Life & Health Insurance Division, Consorcio Nacional de Seguros (Bankers Trust Subsidiary). 1982 – 1984
- Assistant Sales Manager for the Property and Liability Insurance Division, Consorcio Nacional de Seguros. 1981 - 1982