



ANDRES GONZALEZ-LIRA
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I. EDUCATION

- Ph.D in Business and Public Policy (Business Economics),
University of California, Berkeley - Haas School of Business. 2015-2021
- M.A in Economics, Pontificia Universidad Católica
de Chile. 2011-2012
- Academic Exchange Program, University of British Columbia. 2010
- B.A. in Business and Economics, Pontificia Universidad Católica
de Chile. 2006-2011

II. ACADEMIC POSITIONS

- Assistant Professor of Principles of Economics, School of Management,
Pontificia Universidad Católica de Chile 2022 - To date
- Postdoctoral Associate, Yale university. 2021-2022

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Industrial Organization and Environmental and Energy Economics
- Main Courses: Competitive strategy

IV. RESEARCH

Work in Progress:

- Competition under Incomplete Contracts and the Design of Procurement Policies
(with Rodrigo Carril and Michael S. Walker) Revise and Resubmit, American Economic
Review
- Slippery Fish: Enforcing Regulation when Agents Learn and Adapt (with Mushfiq
Mobarak) Revise and Resubmit, Journal of the European Economic Association
- Drivers of Public Procurement Prices: Evidence from Pharmaceutical Markets (with
Claudia Allende, Juan Pablo Atal, Rodrigo Carril, and Jose Ignacio Cuesta) Revise and
Resubmit, International Journal of Industrial Organization
- Valuing Technology Complementarities: Rooftop Solar and Energy Storage (with
Bryan Bollinger, Naim R. Darghouth, and Kenneth Gillingham)
- Regression Discontinuity Designs with a Mismeasured Assignment Variable (with
Rodrigo Carril)



V. SELECTED SCIENTIFIC PRESENTATION

- 15th Annual Institutions and Innovation Conference, USA, 2023.
Presented Paper: Centralizing Procurement: The Role of Scale, Selection, and Variety
- Industrial Organization Seminar, USA, 2023.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Seminario CEA-MIPP, Chile, 2023.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Seminario Economía ESE, Chile, 2023.
Presented Paper: Centralizing Procurement: The Roles of Scale, Selection, and Variety.
- 7th Annual Conference on "Auctions, Competition, Regulation, and Public Policy", UK, 2023.
Discussion of Pre-qualification, Firm Dynamics, and Industry Evolution in a Procurement Auction Market.
- Auctions, Competition, Regulation, and Public Policy, UK, 2023.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Berkeley-Padova-Paris Eighth Organizational Economics Workshop, France, 2023.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Southern Economic Association Annual Meeting, USA, 2022.
Discussion of Airline Market Definitions from Search Data.
- Southern Economic Association Annual Meeting, USA, 2022.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Workshop Economics of Public Procurement, Germany, 2022.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- 49th Annual Conference of the European Association for Research in Industrial Economics, 2022.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.
- Annual Bank Conference on Development Economics 2022: Recovery, Reform, and Business Environment, USA, 2022.
Presented Paper: Slippery Fish: Enforcing Regulation when Agents Learn and Adapt.
- 26th annual Society for Institutional & Organizational Economics (SIOE) Conference, Canada, 2022.
Presented Paper: Competition under Incomplete Contracts and the Design of Procurement Policies.

VI. GRANTS AND AWARDS



- Fondecyt Inicio. Project: “Procurement and Competition in the Pharmaceutical Market” 2023
- Impact Evaluation Fund - Budget Office, Ministry of Finance, Chile 2022
- The Oliver Williamson Grant for Doctoral Research 2020
- Clausen Center Grant for Doctoral Research 2019
- Sasakawa Young Leaders Fellowship Fund (Sylff) 2019
- UC Berkeley Institute for Business Innovation 2018
- Bradley Foundation Fellowship 2018
- Levin Family Seed Grants - CEGA 2017
- F.K Weyerhaeuser Research Grant 2016
- MacMillan Research Grant 2016
- Chilean Marine Service (Sernapesca) 2015
- Maximum Distinction for M.A. Thesis in Economics, PUC 2012
- Two Votes of Distinction for M.A. Academic Performance, PUC 2012
- Leadership Scholarship for International Studies, Government of Canada. 2010

VII.ACADEMIC REFEREE

- American Economic Journal: Economic Policy, Econometrica, Journal of Law, Economics and Organization

VIII.OTHER RELEVANT POSITIONS AND ACTIVITIES

- Organizer of Seminario de Organización Industrial, PUC, 2023.
- Organizer of V Economics Alumni Conference, PUC, 2023.
- Congress participation, Encuentro Usuarios Cenabast Sector Salud, 2023.
- Round Table Participant: Public Procurement Competition Meeting, Universidad del Desarrollo, 2023.