



RAICHO B. BOJILOV
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I. EDUCATION

- Ph. D. Economics, Columbia University 2011
- M. Phil. Economics, Columbia University 2008
- M. A. Economics, Columbia University 2007
- B. A. Economics and Political Science, Grinnell College 2005
- General Course, London School of Economics 2004

II. ACADEMIC POSITIONS

- Assistant Professor, School of Management,
Pontificia Universidad Católica de Chile 2018 - To date
- Assistant Professor, Economics, Ecole Polytechnique; Paris, France 2011 - 2018
- Visiting Scholar, Center for Capitalism and Society, New York, US 2016 - 2017

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Organizational Economics, Personnel and Labor Economics, Microeconomic Theory, Applied
- Main Courses: Topics of Human Resources

IV. RESEARCH

Recent Publications

- Bojilov, R. (2020). Innovation: The Source of Rapid Growth. In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 31-47.
- Bojilov, R. (2020). Indigenous Innovation during the IT Revolution: We Never Had It So Good? In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 68-86.
- Bojilov, R. (2020). Individual Values, Entrepreneurship, and Innovation. In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 123-143.
- Barr, T., Bojilov, R. & Munasinghe, L., (2019). Referrals and Search Efficiency: Who Learns What and When? Journal of Labor Economics.



Working Papers

- Barr, T., Bojilov, R., Gautier, K., & Munasinghe, L. (2019). Good Interviewers Matter.
- Bojilov, R. (2017) Incentives to Work or Incentives to Quit?.
- Bojilov, R.; Galichon, A. (2016). Matching in Closed-Form: Equilibrium, Identification, and Comparative Statics. *Economic Theory*, 61(4), 587-609.
- Bojilov, R. Estimating the Effects of Incentives When Workers Learn about Their Ability.

Work in Progress:

- Bojilov, R.; Belzil, C. Effect of Asymmetric Information and Incentives When Students Choose How to Finance, College Education.
- Bojilov, R.; Munasinghe, L.; Barr, T. The Value of Interviewers.
- Bojilov, R.; Munasinghe, L.; Barr, T. Implicit Incentives of Referrals.
- Bojilov, R.; Munasinghe, L. Matching with Supervisors, Co-workers, or Technology?.
- Bojilov, R.; Phelps, E. Effect of Economic Beliefs and Attitudes on Economic Performance.
- Bojilov, R.; T. Barr; K. Gautier; L. Munasinghe. Do Interviewers Affect Hiring and Employment Outcomes?.
- Bojilov, R.; E. Phelps. Dynamism and Economic Performance: Preliminary Report.
- Bojilov, R.; L. Munasinghe; T. Barr. Statistical Discrimination during the Hiring Process.
- Bojilov, R. L. Munasinghe; T. Barr. The Perils of Estimating the Effects of Referrals.

V. SELECTED SCIENTIFIC PRESENTATIONS

- Annual Meeting of the European Economic Association, European Economic Association, Germany, 2018
Presented Paper: Incentives to work or incentives to quit?
- Seminario Universidad de Los Andes, Chile, 2018.
Presented Paper: The Value of interviewers: machines cannot sell offers.
- Seminario Universidad Diego Portales, Chile, 2018.
Presented Paper: Incentives to work or incentives to quit?
- Christmas workshop on labor and personnel economics, Germany, 2018.
Presented Paper: The Value of interviewers: machines cannot sell offers
- 24th Society of Labor Economists SOLE, USA, 2019.
Presented Paper: The Value of interviewers: machines cannot sell offers
- Christmas Workshop. Germany, 2019.



Presented Paper: Good Interviewers Matter

- Other seminar presentations: University of Michigan, Ann Arbor; Universitat Autònoma de Barcelona; Stockholm School of Economics; Federal Reserve Board, Washington, DC; University of Alicante; Ecole Polytechnique, Paris; CREST, Paris; New Economics School, Moscow; Einauldi Institute, Rome Annual Conference of the SOLE, Chicago; Annual Conference of the EALE, Bonn; Search and Matching Conference, Paris; Malinvaud Seminar, Paris; China in the Next Decade Conference, Beijing; Erasmus University, Rotterdam; Optimal Transportation Workshop, Paris; Annual Conference of the Econometric Society, Gothenburg; Annual Conference of the EEA, Gothenburg; Search and Matching Conference, Paris; Conference on Economic Innovation, Columbia University, New York; Conference on Earnings Dynamics, Paris.

VI. GRANTS AND AWARDS

- Fondecyt Project, The Effects of College Financial Aid on Educational and Employment Outcomes 2018 - 2021
- Grass-Root Innovation, grant by Smith Richardson Foundation 2015
- Secure Careers, grant by Labex 2013
- Presidential Award for Outstanding Teaching, Columbia University 2009
- Wueller Award for Pre-Dissertation Proposal; Economics, Columbia University 2009
- Lewis A. Sanders Endowed Fellowship, Columbia University 2009
- Wueller Award for Third-Year Paper Proposal; Economics, Columbia University 2008
- Wueller Teaching Award; Economics, Columbia University 2007

VII. SCIENTIFIC ASSOCIATIONS MEMBERSHIP

- Present Affiliated Member, CREST; Paris, France 2012
- Present Junior Fellow, Center on Capitalism and Society; New York, US 2013
- Present Member, CIRANO; Montreal, Canada 2018