ESCUELA DE ADMINISTRACIÓN
FACULTAD DE ECONOMÍA Y ADMINISTRACIÓN

PATRICIO DONOSO
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I. EDUCATION

- Master of Science in Engineering, Massachusetts Institute of Technology, USA.   1986
- Civil Engineer, Pontificia Universidad Católica de Chile.   1982

II. ACADEMIC POSITIONS

- Provost for Advancement and Institutional Managerial Affairs   2015 - Present
- Vice-Rector for Economic Development and Management, Pontificia Universidad Católica de Chile   2010 - 2015
- Full Professor, School of Business Administration, Pontificia Universidad Católica de Chile.   2005 - Present
- Full Professor and Director, Management Development Centre, School of Business Administration, Pontificia Universidad Católica de Chile.   2005 - 2010
- Director, Advanced Program of Senior Management together with Kellogg School of Management, Northwestern University, USA.   2008 - 2009
- Member of the Academic Qualification Committee, Faculty of Economics and Business Administration (FACEA).   2008
- Member of the Dean Search Committee, Faculty of Economics and Business Administration (FACEA).   2007
- Full-Time Professor and Director of International Relations, School of Business Administration, PUC.   2003 - 2005
- Member of the Governance Committee, School of Business Administration, Pontificia Universidad Católica de Chile.   1997 - 2009
- Full-Time Professor and Development Director, School of Business Administration PUC.   1996 - 2003
- Member of the Dean Search Committee, Faculty of Economics and Business Administration (FACEA).   2002
- Executive Director, Extension Centre PUC.   1989 - 1995
- Director of Development PUC   1986 - 1988

- Deputy Director of Students and Academic Affairs,

  School of Engineering, PUC.   1984 - 1985

- Full-Time Professor, School of Engineering, PUC.   1983 - 1985

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Strategy & General Mgmt./Operations Management

IV. RESEARCH

Recent Publications

- Donoso, P. (2014). Sistemas nacionales de innovación en Europa y Latinoamerica: un análisis comparado. Abante, 12, 33-62.
- Donoso, P. & Singer, M. (2011) Contracting contractors. Journal of Business Research, 64(3), 338-343.

V. BOARDS AND COMISSIONS MEMBERSHIPS

- Board Member in Red UC CHRISTUS – Chile; DICTUC S.A;

  Inmobiliaria UC S.A., and member of several Committees.   2010 - Present

- Board Member in Fundación Duoc UC. President since 2013.   2012 - Present

- Board Member, of the Strategy and Finance Committee

  and of the Quality and Patient Safety Committee of CHRISTUS Health

  corporation in Dallas, USA   2012 - Present

- Board Member in Canal 13 S.A.   2010 - 2017

- Board President in Educa UC S.A.   2010 - 2013

- Partner and Director in D&R Asesorías Ltda. and CEOP Consulting 1992 - Present

- Advisor to DMR-FUJITSU Consulting   2001 - 2003

- Associate Advisor TRANSIN Ltda.   1983 - 1984

VI. CONSULTACY EXERIENCE

Business Strategic Management

- CARIOLA, DIEZ, PEREZ COTAPOS y Cía., Strategic planning update 2016

- ABASTIBLE (Gas distributor), Strategic planning   2012

- GNL Quintero, Monitoring and Updating of Strategic planning   2011

- The Chilean Judiciary, Strategic planning   2010

Operations, Logistics and IT

- ROSEN. Design and implementation of operational excellence system   2010

- CORPORATION FOR THE MANAGEMENT OF THE CHILEAN JUDICIARY

   Design and implementation of a quality management system   2009

- SQM: Development and implementation of a model of management

   for operational excellence   2009

- CODELCO EL TENIENTE: Diagnosis of operation and potential

VII.   GRANTS AND AWARDS

- Fondecyt Project, 2008 (with Singer, M.): Combining the Principal-Agent Model with Mathematical Optimization to Improve Operations Management (3 years.)

- Fondecyt Project, 2005 (with Singer, M.): Conjugando la Planificación Centralizada y la Delegación para la Gestión de Calidad (3 years.)

- Fondecyt Project, 2002 (with Singer, M.): Un Análisis Multi-Agente de la Cadena de Distribución (3 years.)

- Fondecyt Project, 1999 (with Singer, M.): Un Análisis Multidimensional de las Decisiones Estratégicas que Conciernen a las Capacidades Operacionales de una Empresa (3 years.)

- Fondecyt Project (with Giaconi, J. et al.) Metodologías para Incrementar la Productividad y Calidad en Instituciones de Salud (2 years.)

- Fondecyt Project, (with Ortúzar, J.de D. et al.): Transferencia Espacial de Modelos de Elección Discreta (2 years).

- Fondecyt Project (with Ortúzar, J.de D.): Analysis of the Cross-cultural and Temporal Stability of Disaggregate Choice Models (2 years.)

- Award for Contribution to National Logistics, Logistics Committee, Chilean Chamber of Commerce. 2005

- Recognition as Outstanding Executive MBA Professor, School of Business Administration, PUC. 2002

- Award for Best Graduate of the Promotion, Transportation Engineering Department, School of Engineering, PUC. 1982

PUC Funding

- FONDEDOC DD/886/98 Fondo de Desarrollo de la Docencia P.U.C. (with Singer, M.): Apuntes de Curso Métodos de Optimización para Ingenieros Comerciales.

- FONDOS VRA – Facultad Economía y Administración P.U.C 1999-1998 (with Singer, M.): A Network Flow Analysis for Strategic Operational Decisions; Semi-Autonomous Planning Using Linear Programming in the Chilean General Treasury; A Model for Configuring a Fleet Applied to the Evaluation of Distribution Contracts; A Multi Echelon Supply Chain Design Technique Applied in Santiago de Chile.

- FONDOS DIUC Proyecto 05 – 87 (with Ortúzar, J. de D.) Estimación de Indicadores Técnico-Económicos para el Sector Transporte de Carga en Chile (2 years.)

- FONDOS DIUC Proyecto 215 – 86. Análisis de Productividad en el Sector Transporte de Carga en Chile (1 year.)

- FONDOS DIUC Proyecto 42 – 85 (Ortúzar, J. de D. et al). Transferencia Espacial de Modelos de Elección Discreta (1 year.)

- FONDOS DIUC 82 (with Ortúzar, J. de D.) Analysis of the Cross-cultural and Temporal Stability of Disaggregate Choice Models (3 years.)

VIII.   OTHER POSITIONS

- Co-Editor Journal of Business Research, Latin America Special Issue.   2007
- Member of the International Editorial Committee of Harvard Sinergy

    Business Collections magazine   2005 - Present
- Member of the Editorial Committee of Ab Ante magazine.   2002 - Present