DANIEL ROTTIG, PH.D.

Lutgert College of Business, Department of Management, Florida Gulf Coast University, Fort Myers, FL 33965 E-Mail DRottig@fgcu.edu · Office Phone (239) 590 – 1247 · Website www.fgcu.edu/cob

I ACADEMIC APPOINTMENTS AND RESEARCH ASSISTANTSHIPS

Florida Gulf Coast University, Lutgert College of Business, Department of Management

Associate Professor (International Business and Strategic Management)
 Fall 2013 – present

Assistant Professor (International Business and Strategic Management)
 Fall 2009 – Summer 2013

Florida Atlantic University, College of Business, Department of Management & International Business

Associate Graduate Faculty Member and Adjunct Professor (Executive Programs) Fall 2013 – present

Adjunct Professor (Executive Programs)
 Summer 2008 – Summer 2013

Adjunct Professor (Undergraduate Program)
 Summer 2005 – Summer 2008

Research Assistant Fall 2004 – Summer 2008

California State University, Long Beach, College of Business Administration, Department of Management & HRM

Assistant Professor (Strategic Management and International Business)
 Fall 2008 – Summer 2009

Southeast Missouri State University, Harrison College of Business, Department of Management

Research Assistant Fall 2002 – Summer 2004

University of Applied Sciences Schmalkalden - Germany, School of Business & Economics

Research Assistant Fall 2001

II INTERNATIONAL VISITING FACULTY APPOINTMENTS

- · University of Kigali (UoK), Rwanda, Visiting Professor, 2019 to present
- Fundação Getúlio Vargas (FGV) Escola de Administração de Empresas de São Paulo (EAESP), São Paulo, Brazil, Visiting Professor, 2018 to present
- · Pontificia Universidad Católica (PUC) de Chile, Santiago de Chile, Visiting Professor, 2017 to present
- · University of Adelaide, Australia, Visiting Professor, 2016 to present
- Universidad Privada Boliviana (UPB), Cochabamba, La Paz and Santa Cruz, Bolivia Visiting Professor, 2015 to present
- · Escola Superior de Propaganda e Marketing (ESPM), São Paulo, Brazil, Visiting Professor, 2018
- · Indian Institute of Management (IIM), Indore, India, Visiting Professor, 2015
- · Abu Dhabi University, United Arab Emirates, Visiting Professor, 2015

III EDUCATION		
2008	Florida Atlantic University, Kaye College of Business, Boca Raton, FL Doctor of Philosophy (Ph.D.) in Business Administration Emphases: Strategic Management & International Business	 Phi Kappa Phi National Scholars Honor Society Golden Key Int'l Honour Society Distinguished Graduate
	Award-winning Dissertation (defended May 13, 2008) "Institutional Distance, Social Capital, and the Performance of Foreign Acquisitions in the United States"	Winner of the 2009 Richard Farmer Best Dissertation Award of the Academy of International Business and Finalist for the Barry Richman Best Dissertation Award of the Academy of Management
2004	Southeast Missouri State University, Harrison College of Business, Cape Girardeau, MO <i>Master of Business Administration (MBA) Emphasis:</i> International Business	Young Alumni Merit AwardBeta Gamma SigmaDistinguished Graduate
2001	University of Applied Sciences, School of Business & Economics, Schmalkalden, Germany <i>Degree in Business (Diplom Betriebswirt)</i> Triadic Emphases: International Economics, Finance,	· Distinguished Graduate

IV ACADEMIC HONORS, AWARDS AND GRANTS

· Supported by the German

Government (DAAD scholarship)

University of Nevada, College of Business, Las Vegas, NV

Diploma Thesis: Mergers, Acquisitions and Shareholder Value

and Marketing

2001

2019	Most Constructive Reviewer Award, AIB Latin America Conference
2018	Best Paper Award, Academy of International Business Africa (AIB-Africa) Conference
2018	Outstanding Paper Award, Emerald Literati Network Awards for Excellence
2018	Monmouth Best Paper Award, Academy of International Business – SE USA
2018	Annual University Teaching Excellence Award, Florida Gulf Coast University
2018	Best X-Culture Instructor Award, X-Culture International Collaboration Project (from among 150 instructors at 148 universities in 37 countries representing 6 continents)
2018	Honorable Mention, Best Paper Award, Lutgert College of Business, Florida Gulf Coast U
2018	Recipient, University Lucas Center Pedagogy Research Grant, Florida Gulf Coast University
2017	Monmouth Best Paper Award, Academy of International Business – SE USA
2017	Recipient, University Lucas Center Pedagogy Research Grant, Florida Gulf Coast University
2017	Outstanding Paper Award, Emerald Literati Network Awards for Excellence
2017	Emerald Best Conference Paper Award, China Goes Global Conference
2017	Best X-Culture Instructor Award, X-Culture International Collaboration Project (from among 167 instructors at 125 universities in over 40 countries representing 6 continents)
2017	Recipient, University Study Abroad Program Development Grant, Florida Gulf Coast University
2017	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.

2016	Elected as Dean of Fellows, Academy of International Business – SE USA	
2016	Monmouth Best Paper Award, Academy of International Business – SE USA	
2016	Honorable Mention, Best Paper Award, Lutgert College of Business, Florida Gulf Coast U	
2016	Best X-Culture Instructor Award, X-Culture International Collaboration Project (from among 136 instructors at 112 universities in 42 countries representing 6 continents)	
2016	Inductee as Fellow, UM Center for International Business Education & Research (CIBER)	
2016	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2016	Recipient, Lutgert College of Business Research Grant, Florida Gulf Coast University	
2015	Finalist, Best Reviewer Award, Academy of International Business - Southeast USA Chapter	
2015	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2015	Recipient, Lutgert College of Business Research Grant, Florida Gulf Coast University	
2015	Recipient, University Lucas Center Pedagogy Research Grant, Florida Gulf Coast University	
2014	Young Alumni Merit Award, Southeast Missouri State University (MBA Alumni)	
2014	Best X-Culture Instructor Award, X-Culture International Collaboration Project (from among 102 instructors at 93 universities in 40 countries representing 6 continents)	
2014	Invited Participant, Emerald IJoEM Paper Development Workshop, AIB-SE USA	
2014	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2013	Inductee as Fellow, Academy of International Business – Southeast USA Chapter	
2013	Finalist, Monmouth Best Paper Award, Academy of International Business – SE USA	
2013	Recipient, University Lucas Center Pedagogy Research Grant, Florida Gulf Coast University	
2013	Recipient, Lutgert College of Business Research Grant, Florida Gulf Coast University	
2012	Finalist, SKOLKOVO Best Paper Award, Academy of Management, Boston, MA	
2012	Finalist, Best Paper in OB/HRM/OT Award, Academy of Management, Boston, MA	
2012	Finalist, Rollins Best Conference Paper Award, Academy of International Business – SE USA	
2012	Finalist, EducAsian Best Thematic Paper Award, Academy of International Business-SE USA	
2012	Best Reviewer Award, Academy of Management – International Management Division	
2012	Honorable Mention for Best Research Paper 2011-2012, Florida Gulf Coast University (FGCU)	
2012	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2011	Best Reviewer Award, Academy of Management – International Management Division	
2011	Invited Participant, Junior Faculty Consortium, Academy of Management	
2011	Invited Participant, JIBS Paper Development Workshop, Academy of International Business	
2011	Winner, Annual Lutgert College of Business Best Research Project Award Competition, FGCU	
2011	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2010	Recipient, University Professional Development Grant for Research, Florida Gulf Coast Univ.	
2009	Richard N. Farmer Dissertation Award, Academy of International Business	
2009	Finalist, Barry M. Richman Best Dissertation Award, Academy of Management	
2009	Finalist, SERI Best Paper in Strategy/IB Theory Award, Academy of Management	
2009	Finalist, Douglas Nigh Best Paper Award, Academy of Management	
2009	Best Reviewer Award, Academy of Management – International Management Division	
2009	Invited Participant, Junior Faculty Consortium, Academy of International Business	
2007	William I. Ziegler Best Paper Award. Academy of International Business – SE USA	

2007	Inductee, Golden Key International Honour Society, Florida Atlantic University (Ph.D.)
2007	Invited Participant, Academy of International Business Doctoral Student Consortium
2007	Travel Grant, Academy of Int'l Business & Society for the Advancement of Management Studies
2006	William J. Ziegler Best Paper Award, Academy of International Business – Southeast Chapter
2006	Best Reviewer Award, Academy of International Business – Southeast Chapter
2006	Inductee, The Honor Society of Phi Kappa Phi, Florida Atlantic University (Ph.D.)
2006	Inductee, The National Scholars Honor Society, Florida Atlantic University (Ph.D.)
2006	Invited Participant, International Mgmt Division Doctoral Consortium, Academy of Management
2005	William J. Ziegler Best Paper Runner-up Award, Academy of International Business – SE
2005	Doctoral Student Scholarship Award, Southern Management Association
2005	Inductee, The Honor Society of Beta Gamma Sigma, Southeast Missouri State University (MBA)
2005	Invited Participant, Southern Management Association Doctoral Student Consortium
2004	Distinguished Graduate, Southeast Missouri State University (MBA)
2004	Who's Who Among Students in American Universities & Colleges Award
2003	Award for Academic Distinction, Southeast Missouri State University (MBA)
2002	Award for Academic Distinction, Southeast Missouri State University (MBA)
2001	Distinguished Graduate, University of Applied Sciences Schmalkalden, Germany
2001	Scholarship by the German Government (DAAD) for Research at the University of Nevada
1997	Recipient of 3 Best of E.F. International School of English Awards for Academic Distinction

V PUBLICATIONS IN REFEREED JOURNALS

- 1. **Rottig, D.**, Muscarella, S. & Torres de Oliveira, R. 2019. Managing formal institutional challenges when entering Cuba: A multinational corporation perspective", *International Journal of Emerging Markets*, https://doi.org/10.1108/IJOEM-05-2017-0170
- 2. Torres de Oliveira, R. & **Rottig, D.** 2018. Chinese Acquisitions of Developed Market Firms: Home Semi-Formal Institutions and a Supportive Partnering Approach. *Journal of Business Research*, 93: 230-241
- 3. **Rottig, D.** & Reus, T.H. 2018. Research on culture and international acquisition performance: A critical evaluation and new directions. *International Studies of Management & Organization*, 48 (1): 3-42.
- 4. Boddewyn, J. & Rottig, D. 2017. How to Regain Legitimacy and Relevance in a New Era for International Business: If Not Us, Who?? *Academy of International Business Insights, 17 (2)*: 3-6.
- 5. **Rottig, D.,** Schappert, J. & Starkman, E. 2017. The Canon Acquisition of Océ: A Qualitative Analysis of a Successful Sociocultural Integration. *Thunderbird International Business Review*, 59(2): 187-208. (Recognized as a Top 10 Most Cited Article in the Journal during 2018)
- 6. **Rottig, D.** 2017. Meta-analyses of culture's consequences for acquisition performance: An examination of statistical artifacts, methodological moderators and the context of emerging markets. *International Journal of Emerging Markets*, 12(1): 8-37.
- 7. Meyer, K. & **Rottig, D.** 2016. International Trade and Investment Agreements: Sovereignty at Bay in the 21st Century? *Academy of International Business Insights, 16 (1)*: 3-6.

8. Rottig, D. 2016. Institutions and emerging markets: Effects and implications for multinational corporations. *International Journal of Emerging Markets*, 11(1): 2-17.

(Recognized as THE MOST CITED Article in the Journal for the Most Recent 3 Years 2016-18)

- 9. Alon, I. & **Rottig, D.** 2013. Entrepreneurship in emerging markets: New insights and directions for future research. *Thunderbird International Business Review*, 55(5): 487-492.
- 10. Taras, V., Caprar, D., **Rottig, D.** et al. 2013. A global classroom? Evaluating the effectiveness of global virtual collaboration as a teaching tool in management education. *Academy of Management Learning & Education*. 12(3): 414-435.
- 11. **Rottig, D.** 2013. A marriage metaphor model for sociocultural integration in international mergers and acquisitions. *Thunderbird International Business Review*, 55(4): 439-451.
- 12. Taras, V., **Rottig, D.** et al. 2012. Changing the face of international business education: The X-Culture project. *Academy of International Business Insights, 12 (4)*: 11-17.
- 13. **Rottig, D.** 2011. The role of social capital in cross-cultural M&As: A multinational corporation perspective. *European Journal of International Management, 5 (4):* 413-431.
- 14. **Rottig, D.**, Koufteros, X. A. & Umphress, E. 2011. Formal infrastructure and ethical decision-making: An empirical investigation. *Decision Sciences Journal*, 42 (1): 163-204.
- 15. Reus, T.H. & **Rottig, D.** 2009. Meta-analyses of international joint venture performance determinants: Evidence for theory, methodological artifacts and the unique context of China. *Management International Review*, 49 (5): 607-640.
- 16. **Rottig, D.** 2009. Overcoming common pitfalls in cross-cultural management research. *International Business:* Research, Teaching and Practice, 3(1): 32-51.
- 17. **Rottig, D.** & Heischmidt, K. A. 2007. The importance of ethical training for the improvement of ethical decision-making: Evidence from Germany and the United States. *Journal of Teaching in International Business*, 18(4): 5-35.
- 18. **Rottig, D.** 2007. Successfully managing international mergers and acquisitions: A descriptive framework. *International Business: Research, Teaching and Practice,* 1(1): 97-119.

VI PUBLICATIONS IN REFEREED BOOKS (CHAPTERS)

- 19. **Rottig, D. &** Torres de Oliveira, R. 2019. International Expansion of Chinese Emerging Market Multinational Corporations to Developed Markets: A Qualitative Analysis of Post-acquisition and Integration Strategies. In: Vecchi, A. (Ed): *Chinese Acquisitions in Developed Countries*: Springer, 37-53.
- 20. Rottig, D., Hoop, J.A., Cid, N.J. & Peterson, D.M. 2019. Overcoming Institutional Barriers When Entering Brazil: A Legitimacy Perspective. In: Newburry, B., Liberman, L. & de Miranda Oliveira Jr., M. (Eds): Contemporary Influences on International Business in Latin America: Environmental, Firm and Individual-level Factors. Vol. 5: Palgrave MacMillan, 101-124.

21. Torres de Oliveira, R. & **Rottig, D.** 2018. Managing Emerging Market Acquisitions in Europe: Integrating the Acquisition of the German Preh GmbH by the Chinese Joyson Group. In: Suder, G. (Ed): *Doing Business in Europe*, 3rd Edition: Sage Publications Ltd., 460-464.

22. **Rottig, D.,** Reus, T.H. & Tarba, S.Y. 2013. The impact of culture on mergers and acquisitions: A third of a century of research. In: Cooper, C.L. and Finkelstein, S. (Eds): *Advances in Mergers and Acquisitions*, Vol. 12: Emerald Group Publishing Ltd., 135-172.

VII PUBLICATIONS IN ACADEMY OF MANAGEMENT BEST PAPER PROCEEDINGS (10% BEST PAPERS)

- 23. Rottig, D. & Rubens, A. 2012. A Conceptual Model of Strategic Leadership and Employee Perception of Inequity in Times of Organizational Crises, and the Moderating Effect of National Culture. In George T. Solomon (Ed.), Best Paper Proceedings of the Seventy-Second Annual Meeting of the Academy of Management. (Finalist for SKOLKOVO Best Paper Award and Best Paper in OB / HRM / OT Award)
- 24. **Rottig, D.** 2009. Research on international acquisition performance: A critical evaluation and new directions. In George T. Solomon (Ed.), Best Paper Proceedings of the Sixty-Ninth Annual Meeting of the Academy of Management. (Finalist for SERI Best Paper in Strategy/IB Theory Award and for Douglas Nigh Best Paper Award)
- 25. **Rottig, D.** & Reus, T.H. 2009. Institutional distance, organizational legitimacy, and foreign acquisition performance in the US. In George T. Solomon (Ed.), *Best Paper Proceedings of the Sixty-Ninth Annual Meeting of the Academy of Management.*
- 26. **Rottig, D.** 2007. Foreign market entry mode choice, social capital, and liabilities of foreignness: A conceptual framework. In George T. Solomon (Ed.), *Best Paper Proceedings of the Sixty-Seventh Annual Meeting of the Academy of Management (CD)*, ISSN: 1543-8643.
- 27. **Rottig, D.** 2006. Revisiting the Swollen Middle: A joint perspective of social capital theory and TCE on joint ventures. In George T. Solomon (Ed.), Best Paper Proceedings of the Sixty-Sixth Annual Meeting of the Academy of Management (CD).

VIII PUBLICATIONS IN OTHER REFEREED PROCEEDINGS

- 28. **Rottig, D.** Redefining the Domain of Emerging Markets by Examining Formal and Informal Institutional Quality: A Conceptual Framework and Application. In M.T. Fleury and T. Kiyak (Eds.), *Proceedings of the 62nd Annual Meeting of the Academy of International Business*, East Lansing MI
- 29. **Rottig, D.** & Torres de Oliveira, R. 2018 The Importance of Social Capital Theory and Blockchain Technology in the Context of Joint Ventures: A Transaction Cost Perspective. In JT Li and T. Kiyak (Eds.), *Proceedings of the 61st Annual Meeting of the Academy of International Business*, East Lansing MI
- 30. **Rottig, D.** & Muscarella, S. 2018 Entering the Emerging Market of Cuba: A Qualitative, Institution-based Analysis. In JT Li and T. Kiyak (Eds.), *Proceedings of the 60th Annual Meeting of the Academy of International Business*, East Lansing MI

31. **Rottig, D.** 2017 The Role of Pre-Market-Entry Mode Choice and Post-Entry Subsidiary Operating Approaches in Managing Institutional Direct and Distance Effects. In S. Lundan and T. Kiyak (Eds.), *Proceedings of the 59th Annual Meeting of the Academy of International Business*, East Lansing MI

- 32. Torres de Oliveira, R. & **Rottig, D.** 2017 Implementing Chinese M&As of Developed Market Firms: A Supportive Partnering Approach. In S. Lundan and T. Kiyak (Eds.), *Proceedings of the 59th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 33. **Rottig, D.**, Schappert, J. & Starkman, E. 2016 The Canon Acquisition of Océ: A Qualitative Analysis of a Successful Sociocultural Integration. In C. Dhanaraj and T. Kiyak (Eds.), *Proceedings of the 58th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 34. **Rottig, D.**, Anderson, B., Crespo, R., Diemont, D. & Martinez, F. 2016 Navigating Institutional Clusters within Sub-Saharan Africa: Small and Medium-Sized Oil Enterprises. In C. Dhanaraj and T. Kiyak (Eds.), *Proceedings of the 58th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 35. **Rottig, D.** 2015 Culture's Consequences for Acquisition Performance: An Analysis of Statistical Artifacts, Moderators and the Context of Emerging Markets. In R. Mudambi and T. Kiyak (Eds.), *Proceedings of the 57th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 36. Rottig, D. 2014 Internal and External Consequences of Direct and Distance Effects of Institutions for MNCs and the Role of Social Capital. In K. Meyer and T. Kiyak (Eds.), Proceedings of the 56th Annual Meeting of the Academy of International Business, East Lansing MI: Academy of International Business.
- 37. **Rottig, D.** 2014 The Impact of Organizational and National Culture on International M&A Performance: Looking Back and Moving Ahead. In K. Meyer and T. Kiyak (Eds.), *Proceedings of the 56th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 38. Spigarelli, F. & **Rottig, D.** 2013 The domain of emerging markets: An exploratory examination into the nature and characteristics of this concept. In P. McDougall-Covin and T. Kiyak (Eds.), *Proceedings of the 55th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 39. Taras, V., Caprar, D., **Rottig, D.** et al. 2013. A global classroom? A multi-method evaluation of effectiveness of international collaboration exercises in international management education. In In P. McDougall-Covin and T. Kiyak (Eds.), *Proceedings of the 55th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 40. **Rottig, D.** 2012. A Marriage Metaphor Model for Sociocultural Integration in International Mergers and Acquisitions: A Critical Review and Integration of the Literature. In S. Feinberg and T. Kiyak (Eds.), *Proceedings of the 54th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 41. **Rottig, D.** 2012. Toward a Social Capital-Based View of Economic Transactions in the Context of International Joint Ventures. In S. Feinberg and T. Kiyak (Eds.), *Proceedings of the 54th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.

42. **Rottig, D.** 2011. A Social Capital-Based View of Cross-Cultural Mergers and Acquisitions. In S. Makino and T. Kiyak (Eds.), *Proceedings of the 53rd Annual Meeting of the Academy of International Business*, East Lansing MI

- 43. **Rottig, D.** & Mezias, J. 2010. A Social Capital Perspective of Liabilities of Foreignness. In T. Kostova and T. Kiyak (Eds.), *Proceedings of the 52nd Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 44. **Rottig, D.** 2007. Overcoming institutional distance in international acquisitions. In O. Shenkar and T. Kiyak (Eds.), *Proceedings of the 49th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 45. Reus, T. H. & Rottig, D. 2006. A meta-analytical review of a transaction cost economics perspective of IJV performance. In M. A. Von Glinow and T. Kiyak (eds.) *Proceedings of the 48th Annual Meeting of the Academy of International Business*, East Lansing MI: Academy of International Business.
- 46. **Rottig, D.** & Koufteros, X. A. 2006. Codes of conduct are not enough: An investigation into the drivers of ethical decision-making using structural equation modeling. *Proceedings of the 2006 Annual Meeting of the Southern Management Association*.
- 47. **Rottig, D.** & Reus, T. H. 2006. Organizational and national cultures' consequences for acquisition performance: A meta-analysis. *Proceedings of the 2006 Annual Meeting of the Southern Management Association*.
- 48. **Rottig, D.** & Koufteros, X. A. 2006. Ethical decision-making: An empirical evaluation of the effects of individual values, awareness, and ethical culture. *Proceedings of the 37th Annual Meeting of the Decision Sciences Institute*.
- 49. **Rottig, D.** & Reus, T. H. 2005. The impact of culture on mergers and acquisitions: 25 years of research. *Proceedings of the 2005 Annual Meeting of the Southern Management Association.*

IX CONFERENCE PAPERS AND PRESENTATIONS (ALL REFEREED)

- Rottig, D. Redefining the Domain of Emerging Markets by Examining Formal and Informal Institutional Quality: A Conceptual Framework and Application.. Academy of International Business Conference, June 2019, Copenhagen, Denmark.
- Rottig, D., Hartman, M., Deleau, L., Perrin, M. & Sokolic, I. Successfully Entering the Emerging Market of Peru: An Institution and Resource-based Analysis and Application for U.S.-based MNCs in the Agricultural Industry. *Academy of International Business Latin America*, March 2019, Cochabamba, Bolivia.
- 3. Aviles, A. **Rottig, D.,** Burville, E., Payani, N. & Frasson, D. Reverse Innovation in an Era of Guarded Globalization: A Qualitative Study of the Chinese Automotive Industry. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2018, Nashville, TN *(Winner, Monmouth Best Paper Award)*
- 4. Booker, P., Rottig, D., Alter, S., Braun, H. & Frost, J. Make America Great Again? The Impact on the Global Competitiveness of US-MNCs in the Biotech/ Pharma Industry. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2018, Nashville, TN

5. Robillard, N., **Rottig, D.,** Leamon, M., Rincon, E. & Sutherland, J. Addressing Global Climate Change: A Qualitative Study of the Airline Industry. *Academy of International Business Conference – Southeast Chapter (AIB-SE)*, November 2018, Nashville, TN

- 6. Torres de Oliveira, R., Rottig, D. & Indulska, M. Transaction Costs, Institutions, and Blockchains: Toward a New Paradigm. National Center for Information Systems Research (ISF) Conference, September 2018, Canberra, Australia.
- 7. **Rottig, D.** Toward an Institution-based Taxonomy of Emerging Markets: A Cluster Approach for Classifying Sub-Saharan African Countries. *Academy of International Business Sub-Saharan Africa* (AIB-SSA), August 2018, Kigali, Rwanda *(Winner, Best Conference Paper Award)*
- 8. **Rottig, D.** & Torres de Oliveira, R. The Importance of Social Capital Theory and Blockchain Technology in the Context of Joint Ventures: A Transaction Cost Perspective. *Academy of International Business Conference*, June 2018, Minneapolis, MN
- 9. **Rottig, D.** & Muscarella, S. Entering the Emerging Market of Cuba: A Qualitative, Institution-based Analysis. *Academy of International Business Conference*, June 2018, Minneapolis, MN
- 10. Torres de Oliveira, R. & Rottig, D. A Qualitative Study of Chinese Acquisitions in Germany: A Social Capital and Institution-based Perspective. Global Strategy and Emerging Markets Conference (organized by Cornell University, Northeastern University, the University of Texas and the University of Miami), May 2018, Miami, FL.
- 11. Hoop, J., Rottig, D., Cid, N. & Peterson, D. Strategies for MNCs to Overcome Formal and Informal Institutional Barriers to Build Legitimacy when Entering Brazil: A Qualitative Analysis. *Academy of International Business Latin America*, March 2018, Buenos Aires, Argentina.
- 12. Tiernan, K., **Rottig, D.,** Barrett, R., DiDonato, J., Prine, P. & Zambrano, A. "Building" on Brazil's Corruption: Is Utilizing the Brazilian Construction Industry a Smart Decision for Multi-National Corporations? *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2017, Washington, D.C. *(Winner of Monmouth Best Paper Award)*
- 13. Blanton, B., **Rottig, D.,** Allen, D. & Pawlowski, M. An Analysis of National and Regional Climate Policies: Certainty or Gone With the Wind? *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2017, Washington, D.C.
- 14. Fischer, T., **Rottig, D.,** Deonarain, A., Elshot, S., Hernandez, D. & White, C. The Impact of Guarded Globalization on the International Competitiveness of the U.S Automotive Industry. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2017, Washington, D.C.
- 15. **Rottig, D.** The Role of Pre-Market-Entry Mode Choice and Post-Entry Subsidiary Operating Approaches in Managing Institutional Direct and Distance Effects. *Academy of International Business Conference*, July 2017, Dubai, United Arab Emirates.
- 16. Torres de Oliveira, R. & **Rottig, D.** Implementing Chinese M&As of Developed Market Firms: A Supportive Partnering Approach. *Academy of International Business Conference*, July 2017, Dubai, United Arab Emirates.

17. Torres de Oliveira, R. & Rottig, D. Chinese Emerging Market Multinationals' Globalization to Developed Markets: A Qualitative Analysis. *China Goes Global Conference*, June 2017, Kristiansand, Norway. *(Winner of Best Conference Paper Award by Emerald & China Globalization Association)*

- 18. Hoop, J., Rottig, D., Cid, N., Maylott, R., Niemczyk, A., Peterson, D. & Shelton, J. Successfully Entering the Emerging Market of Brazil: A Legitimacy Perspective. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2016, Tampa, FL and Cozumel, Mexico *(Winner of Monmouth Best Paper Award)*
- 19. Muscarella, S., **Rottig, D.,** Avila, W., Grijalva, C. & Mastropieri, L. Overcoming Formal Institutional Challenges When Entering Cuba: A US-based Multinational Corporation Perspective. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2016, Cozumel, Mexico
- 20. Saccento, A., **Rottig, D.,** Seitz, A., Wood, W. & Patton, C. Dealing with Corruption in the Sub-Saharan African Water Business. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2016, Tampa, FL and Cozumel, Mexico
- 21. **Rottig, D.** & Schaffer, B. Charismatic Leadership Behavior in Crises: An Analysis of Justice Perceptions and Cultural Context. *Academy of Management Conference*, August 2016, Anaheim, CA.
- 22. Spigarelli, F. & **Rottig, D.** Has China Emerged as an Emerging Market? *China Goes Global Conference*, July 2016, Macerata, Italy.
- 23. **Rottig, D.**, Schappert, J. & Starkman, E. The Canon Acquisition of Océ: A Qualitative Analysis of a Successful Sociocultural Integration. *Academy of International Business Conference*, June 2016, New Orleans, LA.
- 24. **Rottig, D.**, Anderson, B., Crespo, R., Diemont, D. & Martinez, F. Navigating Institutional Clusters within Sub-Saharan Africa: Small and Medium-Sized Oil Enterprises. *Academy of International Business Conference*, June 2016, New Orleans, LA.
- 25. **Rottig, D.** An Institution-based Taxonomy for Emerging Markets. Global Strategy and Emerging Markets Conference (organized by Cornell University, Northeastern University and the University of Miami), January 2016, Miami, FL.
- 26. **Rottig, D.** Equity-based Foreign Market Entry Mode Choice as a Moderator: Mitigating the Adverse Effects of Institutional Distance. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2015, Savannah, GA.
- 27. Vega, C. & **Rottig, D.** Globalization's New Face: Realizing New Opportunities in the Brazilian Market. Academy of International Business Conference – Southeast Chapter (AIB-SE), November 2015, Savannah, GA.
- 28. Schappert, J., **Rottig, D.**, Maritz, S., DeFoe, A., & Fee, C. Sustainability as a Strategy: A Case Study of Firms Connected By Value Chains. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2015, Savannah, GA.
- Rottig, D. 2015 Culture's Consequences for Acquisition Performance: An Analysis of Statistical Artifacts, Moderators and the Context of Emerging Markets. Academy of International Business Conference, July 2015, Bangalore, India.

30. **Rottig, D.** A Meta-Analysis of Culture's Impact on Acquisition Performance. *Academy of International Business Conference – Southeast Chapter (AIB-SE)*, October 2014, Miami, FL.

- 31. **Rottig, D.** 2014 Internal and External Consequences of Direct and Distance Effects of Institutions for MNCs and the Role of Social Capital. *Academy of International Business Conference*, July 2014, Vancouver, Canada.
- 32. **Rottig, D.** The Impact of Organizational and National Culture on International M&A Performance: Looking Back and Moving Ahead. *Academy of International Business Conference*, July 2014, Vancouver, Canada.
- 33. **Rottig, D.** An Empirical Investigation into the Effects of Culture on Ethical Decision-Making. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2013, Atlanta, GA.
- 34. Lue, K., Fowler, J. & Rottig, D. Caught in the Crossfire: How Cyber Threats Affect the Financial Industry and the Movement toward Cloud Computing. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2013, Atlanta, GA.
- 35. Tilakhdin, S., Johnson, R., Mutowembgwa, I., Patanjali, M. & **Rottig, D.** A Case Study on the Consequences of the Recent Global Financial Crisis on the Travel and Hospitality Industry and Strategies to Manage these Consequences. *Academy of International Business Conference SE Chapter*, October 2013, Atlanta, GA.
- 36. Spigarelli, F. & **Rottig, D.** The domain of emerging markets: An exploratory examination into the nature and characteristics of this concept. *Academy of International Business Conference*, July 2013, Istanbul, Turkey.
- 37. Taras, V., Caprar, D., **Rottig, D.** et al. A global classroom? A multi-method evaluation of effectiveness of international collaboration exercises in international management education. *Academy of International Business Conference*, July 2013, Istanbul, Turkey.
- 38. Spigarelli, F. & **Rottig, D.** Rise and Fall of a Taxonomy: Should We Keep Calling Them Emerging Markets? Academy of International Business Conference – Southeast Chapter (AIB-SE), November 2012, Fort Lauderdale, FL.
- 39. Taras, V., **Rottig, D.** et al. The Effects of International Collaboration Exercise on Learning Outcomes in Cross-Cultural International Management Courses. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2012, Fort Lauderdale, FL.
- 40. Taras, V., **Rottig, D.** et al.. Multi-Country Student Collaboration Projects in Cross-Cultural Management Education. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2012, Fort Lauderdale, FL.
- 41. **Rottig, D.** & Reus, T.H. Effects of Formal and Informal Institutional Differences on Foreign Firms' Legitimacy in the U.S.. *Academy of Management Conference*, August 2012, Boston, MA.
- 42. **Rottig, D.** & Rubens, A. A Conceptual Model of Strategic Leadership and Employee Perception of Inequity in Times of Organizational Crises, and the Moderating Effect of National Culture. *Academy of Management Conference*, August 2012, Boston, MA. *(Finalist for Best Paper in OB/HRM/OT Award and published in Best Paper Proceedings)*

43. **Rottig, D.** A Marriage Metaphor Model for Sociocultural Integration in International Mergers and Acquisitions: A Critical Review and Integration of the Literature. *Academy of International Business Conference*, June/July 2012, Washington DC.

- 44. **Rottig, D.** Toward a Social Capital-Based View of Economic Transactions in the Context of International Joint Ventures. *Academy of International Business Conference*, June/July 2012, Washington DC.
- 45. **Rottig, D.** A Context-Process Model for Mergers and Acquisitions across Organizational and National Cultures *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2011, Orlando.
- 46. **Rottig, D.**, Reus, T.H. & Tarba, S.Y. Cross-cultural management in mergers and acquisitions. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2011, Orlando, FL.
- 47. **Rottig, D.** The Social Environment of MNCs: A Review and Integration of Institutional and Social Capital Theory. *Academy of Management Conference*, August 2011, San Antonio, Texas.
- 48. **Rottig, D.** A Social Capital-Based View of Cross-Cultural Mergers and Acquisitions. *Academy of International Business Conference*, June 2011, Nagoya, Japan.
- 49. **Rottig, D.** The Role of Relational Ties in International Mergers and Acquisitions: A Multinational Corporation Perspective. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2010, St. Pete's Beach, FL.
- 50. **Rottig, D.** & Mezias, J. A Social Capital Perspective of Liabilities of Foreignness. *Academy of International Business Conference*, July 2010, Rio de Janeiro, Brazil.
- 51. Rottig, D. Research on international acquisition performance: A critical evaluation and new directions. Academy of Management Conference, August 2009, Chicago, IL. (Finalist for Best Paper in Strategy/IB Theory Award and for Douglas Nigh Best Paper Award, and published in Best Paper Proceedings)
- 52. **Rottig, D.** & Reus, T.H. Institutional distance, organizational legitimacy, and foreign acquisition performance in the US. *Academy of Management Conference*, August 2009, Chicago, IL. *(Published in Best Paper Proceedings)*
- 53. **Rottig, D.** The Role of Culture in Times of Organizational Crises: The Case of Individualism and Collectivism. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2009, Jacksonville, FL.
- 54. **Rottig, D.** Foreign market entry mode choice, social capital, and liabilities of foreignness: A conceptual framework. *Academy of Management Conference*, August 2007, Philadelphia, PA. *(Published in Best Paper Proceedings)*
- 55. **Rottig, D.** Looking back and moving ahead: Milestones in 50 years of institutional theory in organizational analysis. *Academy of Management Conference*, August 2007, Philadelphia, PA.
- 56. **Rottig, D.** & Koufteros, X. A. Antecedents of ethical awareness and decision-making: An empirical multigroup analysis. *Academy of Management Conference*, August 2007, Philadelphia, PA.

57. **Rottig, D.** Overcoming institutional distance in international acquisitions. *Academy of International Business Conference*, June 2007, Indianapolis, IN.

- 58. **Rottig, D.** Pitfalls in empirical, cross-cultural management research and strategies to overcome these problems. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2007, Nashville, TN. *(William J. Ziegler Best Paper Award)*
- 59. Slough, N., Mueller, C., Goddard, R., **Rottig, D.**, & Martin, D. The locus of current international business research: A review of the literature. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2007, Nashville, TN.
- 60. **Rottig, D.** The value of internal and external social capital for MNCs acquiring across cultural borders. *Academy of Management Conference*, August 2006, Atlanta, GA.
- 61. **Rottig, D.** Revisiting the Swollen Middle: A joint perspective of social capital theory and TCE on joint ventures. *Academy of Management Conference*, August 2006, Atlanta, GA. *(Published in Best Paper Proceedings)*
- 62. Reus, T. H. & Rottig, D. A meta-analytical review of a transaction cost economics perspective of IJV performance. *Academy of International Business Conference*, July 2006, Beijing, China.
- 63. **Rottig, D.** & Reus, T. H. Organizational and national cultures' consequences for acquisition performance: A meta-analysis. *Southern Management Association Conference*, October 2006, Clearwater Beach, FL.
- 64. **Rottig, D.** Successfully managing international mergers and acquisitions: The five C's framework. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2006, Clearwater Beach, FL. *(William J. Ziegler Best Paper Award)*
- 65. **Rottig, D.** Institutional, cultural, and social impacts on international market entry modes. *Global and Cross-cultural Management Conference*, May 2006, Aarhus, Denmark.
- 66. **Rottig, D.** & Koufteros, X. A. Codes of conduct are not enough: An investigation into the drivers of ethical decision-making using structural equation modeling. *Southern Management Association Conference*, October 2006, Clearwater Beach, FL.
- 67. **Rottig, D.** & Koufteros, X. A. Ethical decision-making: An empirical evaluation of the effects of individual values, awareness, and ethical culture. *Decision Sciences Institute Conference,* November 2006, San Antonio, TX.
- 68. **Rottig, D.** The impact of individual value orientation on ethical decision-making and the effect of an ethical culture. *Academy of Management Conference*, August 2005, Honolulu, HI.
- 69. **Rottig, D.** & Reus, T. H. The impact of culture on mergers and acquisitions: 25 years of research. *Southern Management Association Conference*, November 2005, Charleston, SC.
- 70. **Rottig, D.**, Heischmidt, K. A. & Khamis, I. The impact of codes of conduct and ethical training on managerial decision-making: An exploratory comparative investigation between Germany and the United States. *Academy of International Business Conference Southeast Chapter (AIB-SE)*, November 2005, Charleston, SC. *(William J. Ziegler Best Paper Runner-up Award)*

X COMPETITIVE PAPER DEVELOPMENT WORKSHOPS (REFEREED)

- Muscarella, A., Rottig, D., Avila, W., Grijalva, C. & Mastropieri, L. Overcoming Formal Institutional Challenges When Entering Cuba: A US-based Multinational Corporation Perspective. *Fifth Annual International Journal of Emerging Markets/Academy of International Business SE USA Paper Development Workshop* (Emerald Publishing), November 2016, Tampa, FL & Cozumel, Mexico.
- Rottig, D. A Meta-Analysis of Culture's Impact on Acquisition Performance. *Third Annual International Journal of Emerging Markets/Academy of International Business SE USA Paper Development Workshop* (Emerald Publishing), October 2014, Miami, FL.
- Rottig, D. An Integration of Social Capital Theory and Transaction Cost Economics in the Context of International Joint Ventures. *Eighth Annual Journal of International Business Studies/Academy of International Business Paper Development Workshop* (*Palgrave*), June 2011, Nagoya, Japan.

XI INVITED PRESENTATIONS/SPEECHES/PANELS/WORKSHOPS

- Chair and Panelist on "Incorporating the X-Culture Project in International Business Courses: Best Practices, Opportunities and Challenges" panel, annual conference of the Academy of International Business, June 2019, Copenhagen, Denmark
- · Chair and Panelist on "AIB Chapter Organizations in a Dynamic International Business Environment: Opportunities, Challenges and Best Practices" panel, annual conference of the *Academy of International Business, June* 2019, Copenhagen, Denmark
- · Chair and Panelist on "The Role of AIB and its Chapters in Making Our Field of IB More Legitimate and Relevant in a New Era of Populism and Anti-Globalization Sentiments" panel. annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, November 2018, Nashville, TN
- Invited Panelist on "Creative Economy Challenges: Incorporating X-Culture in Business Courses" annual conference of the *Academy of International Business Southeast Chapter (AIB-SE),* November 2018, Nashville, TN
- Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Invited Keynote Speaker on Strategically Managing MNCs: Future Opportunities and Challenges, annual conference of the *Brazilian Academy of Management*, October 2018, Curitiba, Brazil.
- Invited Panelist on "Meet the Editors Panel", annual conference of the Brazilian Academy of Management, October 2018, Curitiba, Brazil.
- Invited Speaker Presentation for Faculty and Doctoral Students on "Publishing in International Journals: Common Pitfalls, and How to Avoid and/or Overcome Them", annual conference of the *Brazilian Academy of Management*, October 2018, Curitiba, Brazil.

• Invited Faculty Reviewer for the 2018 **Paper Development Workshop**, annual conference of the *Brazilian Academy of Management*, October 2018, Curitiba, Brazil.

- · Invited Speaker Presentation on "Publishing in International Journals: Common Pitfalls, and How to Avoid and/or Overcome Them", ESPM, São Paulo, Brazil (October 2018)
- Invited Panelist on "How Multinational Firms Navigate Different Institutional Environments in Sub-Saharan Africa", annual conference of the *Academy of International Business—Sub Saharan Africa*, August 2018, Kigali, Rwanda.
- Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business—Sub Saharan Africa, August 2018, Kigali, Rwanda.
- Chair and Panelist on "Global Business and Local Perspectives: Managing and Developing AIB
 Chapter Organizations" panel, annual conference of the Academy of International Business, June 2018,
 Minneapolis, MN
- Invited Panelist on "Publishing in Top Journals", annual conference of the Academy of International Business Latin America, March 2018, Buenos Aires, Argentina.
- Invited Panelist on "Incorporating the X-Culture Project in International Business Curriculum: Challenges and Best Practices" annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, October 2017, Washington, D.C.
- Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business Southeast Chapter (AIB-SE), October 2017, Washington, D.C.
- Chair and Panelist on "The Contribution of AIB Chapters around the Globe: Opportunities,
 Challenges, Innovation and Best Practices" annual conference of the Academy of International Business,
 July 2017, Dubai, United Arab Emirates
- Co-Chair and Panelist on "Tracing the Contours of a New Era for International Business: Regaining
 Legitimacy and Relevance for its Study" annual conference of the Academy of International Business, July
 2017, Dubai, United Arab Emirates
- Invited Panelist on "Incorporating the X-Culture Project in International Business Curriculum:
 Challenges and Best Practices" annual conference of the Academy of International Business, July 2017,
 Dubai, United Arab Emirates
- Invited Guest Speaker on "Meta-Analyses of Culture's Consequences for Acquisition Performance: An Examination of Statistical Artifacts, Methodological Moderators and the Context of Emerging Markets", University of Miami Center for International Business Education and Research (CIBER) and Management Department Research Seminar Series, April 2017, Miami, FL
- Invited Panelist on "X-Culture in International Business Courses: Instructor Exchange of Experiences, Challenges, Best Practices", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, November 2016, Tampa, FL and Cozumel, Mexico.
- Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business Southeast Chapter (AIB-SE), November 2016, Tampa, FL and Cozumel, Mexico.

 Chair and Panelist on "The Locus of Acting Local while Thinking Global: Innovation and Best Practices at AIB Chapters" annual conference of the Academy of International Business, June 2016, New Orleans, LA.

- Invited Panelist on "Best Practices of Incorporating the X-Culture Project in International Business Curriculum" annual conference of the Academy of International Business, June 2016, New Orleans, LA.
- Invited Faculty Reviewer for the 2016 Paper Development Workshop, Global Strategy and Emerging Markets
 conference organized by the Center for International Business Education and Research (CIBER) at the
 University of Miami, Florida January 2016
- Invited Panelist on "Culture and Managerial Decision Making: Changing Roles across Cultures and Levels of Business. A Research Panel", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, November 2015, Savannah, GA
- Invited Panelist on "Optimizing the Use of X-Culture in International Business Courses", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, November 2015, Savannah, GA
- Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business Southeast Chapter (AIB-SE), November 2015, Savannah, GA
- · Chair and Panelist on "Think Global, Act Local: Best Practices for Managing and Developing AIB Chapters" annual conference of the *Academy of International Business, July* 2015, Bangalore, India
- Invited Panelist on "X-Culture: Optimizing the use of X-Culture in International Business Courses", annual conference of the *Academy of International Business, July* 2015, Bangalore, India
- Invited Keynote Speaker "The Domains of International Business Research, Teaching and Practice and the Academy of International Business", annual conference of the Academy of International Business Bolivia Chapter, February 2015, Cochabamba, Bolivia
- Invited Guest Speaker on "International Business in the US and Latin America", Universidad Privada
 Boliviana (UPB Bolivia's Top Business School and among Latin America's Top 25 Business Schools),
 February 2015, Cochabamba, Bolivia
- Invited Guest Speaker on "The Importance, Relevance and Structure of Doctoral-level Research
 and Degree Programs in International Business", Mayor de San Simón University (Bolivia's Top
 Public University), February 2015, Cochabamba, Bolivia
- Chair and Panelist on "Researchers Needed: Presenting a Multi-Source Multi-Level Longitudinal X-Culture Database, Open To Everyone Panel" annual conference of the Academy of International Business, July 2014, Vancouver, Canada
- Invited Panelist on "Data Sharing, Research Crowdsourcing, and Open Collaboration: Latest
 Developments and Opportunities in International Business Studies Panel", annual conference of
 the Academy of International Business, July 2014, Vancouver, Canada
- · Co-Chair of "Home Depot X-Culture Finalist Presentations Session" annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, October 2013, Atlanta, GA

• Invited Panelist on "Meet the Editors Panel", annual conference of the Academy of International Business — Southeast Chapter (AIB-SE), October 2013, Atlanta, GA

- Invited Panelist on the "Cultural Intelligence Panel", annual conference of the *Academy of Management, August* 2013, Orlando, FL
- Organizer and Chair of First Annual International Journal of Emerging Markets Paper Development Workshop on Institutions and Emerging Markets (sponsored by Emerald Group Publishing), annual conference of the Academy of International Business – Southeast Chapter (AIB-SE), November 2012, Fort Lauderdale, FL
- · Organizer and Co-Chair of "Mergers and Acquisitions in Emerging Markets Panel", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, November 2012, Fort Lauderdale, FL
- Co-Organizer and Panelist, "Multi-Country Collaboration Projects in IB/IM Education: Challenges and Best Practices for Enhancing Teaching and Research Panel", annual conference of the Academy of International Business – Southeast Chapter (AIB-SE), November 2012, Fort Lauderdale, FL
- · Organizer and Chair of "Institutions in Emerging Markets Panel", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, October 2011, Orlando, FL
- · Organizer and Chair of *Thunderbird International Business Review* Paper Development Workshop on Emerging Markets, annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, October 2011, Orlando, FL
- · Organizer and Chair of "Mergers and Acquisitions in Emerging Markets Panel", annual conference of the *Academy of International Business Southeast Chapter (AIB-SE)*, October 2011, Orlando, FL
- Invited Guest Speaker on "A Social Capital View on Liabilities of Foreignness", University of Miami Management Department Research Presentation Series, October 2011, Miami, FL
- · Organizer and Chair of "The Internationalization of Business Schools/AACSB Panel", annual conference of the Academy of International Business Southeast Chapter (AIB-SE), October 2010, St. Pete Beach, FL
- Invited Guest Speaker on "Institutional Distance, Organizational Legitimacy, and the Performance of Foreign Acquisitions in the United States", University of Miami - Management Department Research Seminar Series, November 2009, Miami, FL
- Invited Symposium Speaker on "Organizational Culture: Building Bridges across Approaches,
 Outcomes, and Levels of Analysis", Southern Management Association Annual Meeting, October 2006,
 Clearwater Beach, FL

XII ADVISOR/MENTORSHIP OF REFEREED STUDENT RESEARCH AND AWARDS/NOMINATIONS

 How a U.S. Based Agricultural Firm Can Successfully Expand Operations into the Emerging Market of Peru. Students: Monica Hartman, Louise Deleau, Manon Perrin & Ivan Sokolic (MBA students, FGCU).
 Academy of International Business Latin America (AIB-LAT), March 2019, Cochabamba, Bolivia.

Reverse Innovation in an Era of Guarded Globalization: A Qualitative Study of the Chinese Automotive Industry. Students: Audrey Aviles, Emily Burville, Nafiseh Payani & Daniel Frasson (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business Conference – Southeast Chapter (AIB-SE), November 2018, Nashville, TN (Winner, Monmouth Best Paper Award)

- How to Compete in Chinese Automotive Industry: A Qualitative, Institution-based Analysis. Students: Joseph Rinehart, Aaron Schulz, Adam Sauerland, Kayla Green & Bradley Brooks (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Conference Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Sustainability as Strategy in the Pharmaceutical Industry: A Qualitative Study. Students: Lualhati Johnson, Anita Rafat, Richard Hughes, Brittany Miedema, Chelsea McNeely & Roger Obispo (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Conference Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Sustainability as Strategy in the Chinese Automotive Industry: Managing Legitimacy Demands when
 Expanding to the EU. Students: Jon Reid, Dwayne McKnight, John Rowley & Jenna Stewart (Executive
 MBA Students, Florida Atlantic University), annual conference of the Academy of International Business
 Conference Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Sustainability as Strategy: A Qualitative Study of How Healthcare MNCs Can Successfully Implement the
 Triple Bottom Line. Students: Deysi Collazos, Janet Bromley & Gregory Balmir (Executive MBA
 Students, Florida Atlantic University), annual conference of the Academy of International Business Conference
 – Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Sustainability as Strategy in the Chinese Automotive Industry: Managing Legitimacy Demands when
 Expanding to the EU. Students: Cathleen Wong, Carmen Allen & Hunter Fowler (MBA Students, Florida
 Gulf Coast University), annual conference of the Academy of International Business Conference Southeast
 Chapter (AIB-SE), November 2018, Nashville, TN (Finalist, Monmouth Best Paper Award)
- Make America Great Again? The Impact on the Global Competitiveness of US-MNCs in the Biotech/ Pharma Industry. *Students*: Philip Booker. Scott Alter, Heather Braun & Jason Frost (Executive MBA Students, Florida Atlantic University), annual conference of the *Academy of International Business Conference – Southeast Chapter (AIB-SE)*, November 2018, Nashville, TN
- Addressing Global Climate Change: A Qualitative Study of the Airline Industry. Students: Nicole Robillard,
 Melissa Leamon, Edwin Rincon & James Sutherland (Executive MBA Students, Florida Atlantic
 University), annual conference of the Academy of International Business Conference Southeast Chapter (AIB-SE), November 2018, Nashville, TN
- Entering the Emerging Market of Cuba: A Qualitative, Institution-based Analysis. Student: Sebastian Muscarella (Executive MBA Student, Florida Atlantic University), annual conference of the Academy of International Business, June 2018, Minneapolis, MN

 Strategies for MNCs to Overcome Formal and Informal Institutional Barriers to Build Legitimacy when Entering Brazil: A Qualitative Analysis. Students: Jason Hoop, Nick Cid & David Peterson (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Latin America, March 2018, Buenos Aires, Argentina.

- "Building" on Brazil's Corruption: Is Utilizing the Brazilian Construction Industry a Smart Decision for Multi-National Corporations?, Students: Kimberlee Tiernan, Ryan Barrett, Jacob DiDonato, Paige Prine & Annia Zambrano (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Conference Southeast Chapter (AIB-SE), October 2017, Washington, D.C. (Winner, Monmouth Best Paper Award)
- "Entering the Brazilian Market Through E-Commerce: How to Gain Legitimacy", Students: Ian Jackson, Charlotte Bingham, Sergio Nicipurenko & Michelle Sweeney (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Conference Southeast Chapter (AIB-SE), October 2017, Washington, D.C. (Finalist, Monmouth Best Paper Award)
- "A Political Risk Analysis of the United Arab Emirates for the Fashion Industry", Students: Erika Jara, Elizabeth George, Wendy Morales & Jorge Sigler Garcia (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business Conference – Southeast Chapter (AIB-SE), October 2017, Washington, D.C.
- · "An Analysis of National and Regional Climate Policies: Certainty or Gone With the Wind?", *Students:* Brad Blanton, Deborah Allen & Maciej Pawlowski (Executive MBA Students, Florida Atlantic University), annual conference of the *Academy of International Business Conference Southeast Chapter (AIB-SE)*, October 2017, Washington, D.C.
- "The Impact of Guarded Globalization on the International Competitiveness of the U.S Automotive Industry.", Students: Todd Fischer, Amrita Deonarain, Sven Elshot, Daniel Hernandez & Carson White (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business Conference – Southeast Chapter (AIB-SE), October 2017, Washington, D.C.
- "Successfully Entering the Emerging Market of Brazil: A Legitimacy Perspective", Students: Jason Hoop, Nicholas Cid, Russel Maylott, Amanda Niemczyk, David Peterson, & John Shelton (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, November 2016, Tampa, FL and Cozumel, Mexico (Winner of Monmouth Best Paper Award)
- "Overcoming Formal Institutional Challenges When Entering Cuba: A US-based Multinational Corporation Perspective", Students: Sebastian Muscarella, William Avila, Carlos Grijalva, & Larry Mastropieri (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, November 2016, Tampa, FL and Cozumel, Mexico
- "Dealing with Corruption in the Sub-Saharan African Water Business", Students: Alison Saccento, Aaron Seitz, Will Wood & Christopher Patton (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, November 2016, Tampa, FL and Cozumel, Mexico
- "Entering The Emerging Market of Cuba: The Case of Small and Medium Sized Firms", Students: Kristi Muscat, Jake Kistel, Molly Mullins, Tyler Pierson & Amanda Wolf (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, November 2016, Tampa, FL and Cozumel, Mexico

· "The Canon Acquisition of Océ: A Qualitative Analysis of a Successful Socio-Cultural Integration" *Students: Jane Schappert and Eytan Starkman* (Executive MBA Students, Florida Atlantic University), annual conference of the *Academy of International Business*, June 2016, New Orleans, LA.

- "Navigating Institutional Clusters within Sub-Saharan Africa: Small and Medium-Sized Oil Enterprises", Students: Bet Anderson, Ray Crespo, Daniel Diemont, & Francesca Martinez (Executive MBA Students, Florida Atlantic University) annual conference of the Academy of International Business, June 2016, New Orleans, LA.
- "Sustainability as Strategy: A Qualitative Study of the Biofuels in Relation to the Automotive Industry", Students: Kim Nguyen, Tori Bishop, Andrew Baurer, Steven Braun, and Nicholas Vaccarella (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, November 2015, Savannah, GA (Finalist for 2015 Monmouth University Best Master's Student Paper Award)
- · "Managing through Post Merger and Acquisition Integration", *Students: Joey Lau, Maritza Payan, Megan Humeniuk, and Daniel Asquith* (MBA Students, Florida Gulf Coast University), annual conference of the *Academy of International Business-SE USA*, November 2015, Savannah, GA
- "Globalization's New Face: Realizing New Opportunities in the Brazilian Market", Student: Carlos Vega
 (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International
 Business-SE USA, November 2015, Savannah, GA
- · "Sustainability as a Strategy: A Case Study of Firms Connected By Value Chains", *Students: Jane Schappert, Sandra Maritz, Andre DeFoe, and Chery Fee* (Executive MBA Students, Florida Atlantic University), annual conference of the *Academy of International Business-SE USA*, November 2015, Savannah, GA
- "Harnessing Potential-Institutional Voids and Doing Business in India", Student: Ana M. Albert (Executive MBA Student, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL (Winner of the 2014 Monmouth University Best Master's Student Paper Award)
- "The Deal of the Century" What was Barclays thinking? A framework for developing an M&A Strategy for an Economic Crisis", Students: Jennifer Crow, Kristy Grimason, Abraham Cohen & Veronica Paez (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL (Finalist for 2014 Monmouth Best Master's Student Paper Award)
- "The Cocoa Industry Supply Chain in Ghana", Students: Janet Alma Hough & Janice Coleman (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL (Finalist for 2014 Monmouth University Best Master's Student Paper Award)
- "The Canon Acquisition of Océ: A Case Study on Successful Cultural Integration", Students: Jane Schappert & Eytan Starkman (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business SE USA, October 2014, Miami, FL
- · "Mitigating Guarded Globalization in China", Students: Annette King, Katherine Coral, Rodney Colon & Juan Pablo Guerron-Melo (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL

"Institutional Framework for Due Diligence During Mergers & Acquisitions with Application to the Nigerian Market", Students: Russell David Schultz & Sumeet Shetty (Executive MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL

- · "Overcoming liability of foreignness in the context of guarded globalization: A three-step actionable model", Students: Felipe Fiuza, Ryan Parker Clowers, Ryan Zusman, Emily Martinez, Jeremy Cleary & Remy Echavarria (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL
- · "Controlling Corruption in Central America", Students: Lisa Sprowls, Greg Knezevich, Chris Zapczynski, Remy Poindextre, Marina Cabley & Anne Cécile Martin (MBA Students, Florida Gulf Coast University), annual conference of the Academy of International Business-SE USA, October 2014, Miami, FL
- · "A Case Study on the Consequences of the Recent Global Financial Crisis on the Travel and Hospitality Industry and Strategies to Manage these Consequences", *Students: Savika Tilakhdin*, Renee Johnson, Manohar Patanjali & Ishe Mutowembgwa (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2013, Atlanta, GA (Finalist for 2013 Monmouth University Best Master's Student Paper Award)
- "State of Women in the Maritime Industry: The Effects of Women Organizations in Breaking Gender Barriers", Student: Ana M. Albert (Executive MBA Student, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2013, Atlanta, GA (Finalist for 2013 Monmouth University Best Master's Student Paper Award)
- · "Worldwide Web's Impact on the Financial Industry: The Emergence of Cloud Computing", Students: Karen Lue & Jennifer Fowler (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2013, Atlanta, GA
- · "Controlling Corruption in Spain", Students: Adya Ali, Ana M. Albert, Richard Moyle Fritz & Anup Patel (Executive MBA Students, Florida Atlantic University), annual conference of the Academy of International Business-SE USA, October 2012, Fort Lauderdale, FL
- · "Opportunities and Challenges for Foreign Entrepreneurs Opening a Business in Colombia", *Students: Andres F. Machado & Amanda N. Niemczyk* (Undergraduate Honors Students, Florida Gulf Coast University), annual conference of the *Academy of International Business-SE USA*, October 2012, Fort Lauderdale, FL

XIII Other AWARDS AND AWARD-NOMINATIONS OF STUDENTS MENTORED

- Runner-up (#2 ranked) 2018 Teams Soles 4 Souls X-Culture Team Challenge (Second ranked and another top 10 ranked team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Students: Tyler Williams and Marcelo Taborga (Undergraduate Students)
- Wining Student 2017 X-Culture Academy of International Business SE Business Proposal Elevator Pitch Competition (Winning student from 10,000 students from more than 100 universities in more than 40 countries representing 6 continents), Student: Jazmin Campos (Graduate Student)

• Runner-up (#2 Team) 2017 Perkins Management Services X-Culture Team Challenge (#2 team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Emily Casey (Undergraduate Student)

- Top 10 Team 2017 Perkins Management Services X-Culture Team Challenge (One of Top 10 ranked teams from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Hunter Fowler (Undergraduate Student)
- Winning 2017 Team Hard Rock Café X-Culture Team Challenge (Winning team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Jazmin Campos (Graduate Student)
- Top (#1 ranked) Overall X-Culture Team and #1 ranked Forcier Consulting Team Fall 2015 Season (The number 1 ranked team from among 745 teams and 4,039 participants in the fall 2015 X-Culture as well as number 1 ranked team which selected the most challenging Forcier Consulting Project in Africa), Students: Ian J. Jones (overall #1 ranked team), Grant Stafford (#1 ranked Forcier Consulting team)
- Top 10 Team 2015 JCB Inc. X-Culture Team Challenge (One of Top 10 ranked teams from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Amy Ridgway (Undergraduate Student)
- Winning 2014 Team Louis Vuitton X-Culture Team Challenge (Winning team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Ashley Holman-Seth (Undergraduate Student)
- Runner-up 2014 Team Louis Vuitton X-Culture Team Challenge (One of Top 4 ranked and runner-up team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Samuel Runnacles (Undergraduate Student)
- Winning 2013 Team Home Depot X-Culture Team Challenge (Winning team from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Andres Machado (Undergraduate Student)
- Top 10 Team 2013 Home Depot X-Culture Team Challenge (One of Top 10 ranked teams from among more than 1,000 teams from more than 100 universities in more than 40 countries representing 6 continents), Student: Ashley Soto (Undergraduate Student)

XIV DISSERTATION/GRADUATE COMMITTEE SERVICE AND SEMINARS

- Invited Guest Professor Seminar (for Faculty, Doctoral and MBA Students) on Global Strategy and Managing Multinational Corporations, Fundação Getulio Vargas (FGV) São Paulo Business School, Brazil (October 2018)
- Invited Guest Professor Seminar (for Faculty, Doctoral and MBA Students) on Global Strategy and Managing Multinational Corporations, **ESPM**, **São Paulo**, **Brazil** (October 2018)
- Invited Guest Professor Doctoral Seminar on Global Business Strategy, School of Business, Management Department, University of Miami (April 2018)

• Invited Guest Professor – Doctoral Seminar on Global Business Strategy, **School of Business, Management Department, University of Miami** (April 2017)

- Thesis Committee Member of thesis titled "The Role of Subnational Location Cities and Corporate Social Performance" by Ngoc Hahn Thi Tran, School of Management and Marketing, University of Adelaide, Australia (Thesis Successfully Completed and Defended in 2017)
- Dissertation Committee Member of dissertation titled "Manufacturing Emerging Economy Firms in Export Markets" by Shim Yong Ju, **São Paulo School of Business Administration, Getúlio Vargas** Foundation, Brazil (FGV-EAESP) (Dissertation Successfully Completed and Defended in 2016)
- Dissertation Committee Member of dissertation titled "Managing Spin-Off Businesses in Emerging Markets:
 Case Study of the United Arab Emirates" by Mohammed Yousif Al-Saad, Abu Dhabi University,
 United Arab Emirates (Dissertation Successfully Completed and Defended in 2015)

XV Courses Taught

- · Global Environment of Management (Executive MBA Program), MAN 6937, Florida Atlantic University
- · International Business Operations (Executive & Online MBA Programs), MAN 6614, Florida Atlantic U
- · Mergers and Acquisitions (Executive & Online MBA Programs), MAN 6931, Florida Atlantic U
- · Managing in Emerging Markets (Online MBA Program), MAN 6728, Florida Atlantic University
- · Contemporary Issues in Industry / Executive Forum (Executive MBA Program), MAN 6931, FAU
- Managing Multinational Corporations (Graduate and Executive MBA Programs), EAM 529, Pontificia Universidad Católica (PUC) de Chile, Santiago
- · Managing Multinational Corporations (MBA Program), INTBUS 7016, University of Adelaide, Australia
- · International Mergers and Acquisitions (Graduate Program), Indian Institute of Management, Indore
- · Global Management Field Experience in Southeast Asia (Executive MBA Program), GEB 6957, FAU
- · Global Management Field Experience in Europe (Executive MBA Program), GEB 6957, FAU
- · Global Organizational Issues (Executive MBA & MBA Program), MAN 6937, Florida Gulf Coast University
- · Seminar in Management Planning & Control Systems (Executive MBA & MBA Program), MGMT 647, California State University, Long Beach
- · International Business Policy (MBA Program), MGMT 543, California State University, Long Beach
- · International Business (Accelerated MBA Program), MGMT 695, California State University, Long Beach
- · Business Strategy (MBA Program), GEB 6895, Florida Gulf Coast University

- · Global Strategy and Policy (Capstone Course), MAN 4720, Florida Atlantic University
- · Business Strategy (Capstone Course), GEB 4890, Florida Gulf Coast University
- · Global Strategy and Organization, MAN 4602, Florida Gulf Coast University
- · International Management (Core Course), MAN 4600, Florida Gulf Coast University
- · International Business (Core Course), MAN 3600, Florida Gulf Coast University & Florida Atlantic University

XVI ACADEMIC SERVICE

Academic Community Service:

- · Dean of Fellows, Academy of International Business Southeast USA Chapter, 2016 present
- · Senior Advisor, Academy of International Business Bolivia Chapter, 2015 present
- · Strategic Advisory Board Member, X-Culture International Student Collaboration Project, 2015 present
- · Fellow, Academy of International Business Southeast USA Chapter, 2013 present
- · Immediate Past Chairman, Academy of International Business Southeast USA Chapter, 2013 2014
- · Chairman of Executive Board, Academy of International Business Southeast USA Chapter, 2012 2013
- · Vice-Chairman of Executive Board, Academy of International Business Southeast USA Chapter, 2011 2012
- · Conference Chair, Academy of International Business Southeast USA Chapter, 2012 Annual Meeting, Fort Lauderdale
- · Conference Co-Chair and Program Chair, Academy of International Business Southeast USA Chapter, 2011 Annual Meeting, Orlando, FL
- · Acting Chair for Academy of International Business Southeast USA Chapter, 2011 Academy of International Business' Chapter Chair Meeting, June 2011, Nagoya, Japan
- · Membership Director, Executive Board, Academy of International Business Southeast USA Chapter, 2010 2011
- · Development Director, Executive Board, Academy of International Business Southeast USA Chapter, 2009 2011
- · Acting Chair for Academy of International Business Southeast USA Chapter, 2010 Academy of International Business' Chapter Chair Meeting, June 2010, Rio de Janeiro, Brazil
- · Past-President, New Doctoral Student Consortium, 2009 Academy of Management, Chicago, IL
- · President and Executive Chair, New Doctoral Student Consortium, 2008 Academy of Management, Anaheim, CA
- · Co-Chair, Program Committee, New Doctoral Student Consortium, 2007 Academy of Management, Philadelphia

· Member, Program Committee, New Doctoral Student Consortium, 2006 Academy of Management, Atlanta, GA

· Session Chair and Discussant: Academy of Management, Academy of International Business, Southern Management Association, Academy of International Business Southeast USA Chapter (all ongoing)

Editorial and Reviewer Activities:

- · Editor-in-Chief, Academy of International Business Insights, 2016 2018
- · Associate Editor, Academy of International Business Insights, 2013 2015
- · Member of the Editorial Review Board, International Journal of Emerging Markets, 2018 present
- · Senior Editor, International Journal of Emerging Markets 2013 2018
- · Guest Editor, International Journal of Emerging Markets, Special Issue Institutions & Emerging Markets, 2012-15
- · Guest Editor, Thunderbird International Business Review, Special Issue on Emerging Markets, 2011-2013
- Member of the Editorial Review Board, *International Business: Research, Teaching and Practice*, 2017- present *and* 2006-2010 (inaugural editorial review board member)
- · Ad-Hoc Reviewer for several reputable journals, including Journal of World Business, International Business Review, Journal of Management Studies, Academy of International Business (AIB) Insights, Thunderbird International Business Review, Journal of Management Education, European Journal of International Management, Journal of Asia Business Studies, Management Research, and others
- Reviewer: Academy of Management, Academy of International Business, Academy of International Business Southeast USA Chapter, Academy of International Business Latin America Chapter, Southern Management Association (all ongoing)

University Service:

- · Chair of University, ACE Internationalization Sub-Committee, Florida Gulf Coast University, Fall 2018 present
- · Chair of University, Excellence in Scholarship Committee, Florida Gulf Coast University, Fall 2013 present
- · Chair of University, Graduate Curriculum Committee, Florida Gulf Coast University, Fall 2015 Spring 2016
- · Member of University, Excellence in Scholarship Committee, Florida Gulf Coast University, Fall '12 Summer '13
- · Member of University, Excellence Awards Committee, Florida Gulf Coast University, Fall 2014 present
- · Chair of College, Graduate Program Committee, Florida Gulf Coast University, Fall 2015 present
- · Chair of College, Peer Review Committee, Florida Gulf Coast University, Fall 2014 Summer 2015
- Member of College, Peer Review Committee, Florida Gulf Coast University, Fall 2013 Summer 2014
- · Associate Director, University Institute for Emerging Market Studies, 2012 2014
- · Member of University, Academic Integrity Committee, Florida Gulf Coast University, Fall 2009 Fall 2011

· Founding Faculty Advisor of University, International Business Association, FGCU, Spring 2012 - present

- · Member of College, Strategic Planning Committee, Florida Gulf Coast University, Fall 2011 Spring 2012
- · Member of College, Core Course Coordinator Committee, Florida Gulf Coast University, Spring 2011 present
- Chair of Department Hiring Committee for Professorship in International Business, Florida Gulf Coast University, Fall 2018
- · Member of Department, Strategic Planning Team Florida Gulf Coast University, Spring 2017 present
- Member of Department Hiring Committee for Professorship in Strategy and International Business, Florida Gulf Coast University, Spring 2011
- · Chair of Department, Course Coordinator Committee for GEB 6895 Business Strategy (MBA Capstone Course), Florida Gulf Coast University, Summer 2017 present
- · Chair of Department, Course Coordinator Committee for MAN 6607 Global Organizational Issues (MBA Core Course), Florida Gulf Coast University, Spring 2015 present
- Chair of Department, Course Coordinator Committee for GEB 4890 Business Strategy (Capstone Course), Florida Gulf Coast University, Spring 2010 – Spring 2015
- · Chair of Department Course Coordinator Committee for MAN 3600 International Business (Core Course), Florida Gulf Coast University, Fall 2010 present
- · Member of Management Department Curriculum Reengineering Committee, Florida Gulf Coast University, (including Member of Management Department, International Management Course Content Subcommittee), Fall 2009
- · Graduate Research Assistant, Kaye College of Business, Florida Atlantic University, 2004–2008
- · Graduate Research Assistant, Harrison College of Business, Southeast Missouri State University, 2002–2004
- · Research Assistant, University of Applied Sciences Schmalkalden, Germany, 2001
- Organization of International Summer Schools, University of Applied Sciences, Germany, 1997 2001
- · Member, School of Business & Economics Council, University of Applied Sciences Schmalkalden, 1999–2000
- · Member, Appointment Committee for Management Professorship, University of Applied Sciences, 1998–1999
- Organization of 54th German Federal Business School Deans Conference, 1998

XVII AFFILIATION WITH PROFESSIONAL ASSOCIATIONS

- · Academy of International Business
- · Academy of Management

- · Southeast USA Chapter of the Academy of International Business
- · Bolivia Chapter of the Academy of International Business
- · Latin America Chapter of the Academy of International Business
- · Sub-Saharan Chapter of the Academy of International Business
- · Southern Management Association
- · Chinese Globalization Association
- · The Honor Society of Beta Gamma Sigma
- · The Honor Society of Phi Kappa Phi
- · The National Scholars Honor Society
- · Golden Key International Honour Society

XVIII MANAGEMENT EXPERIENCE

- · ING Group, Frankfurt and Berlin, Germany
- · Merrill Lynch, Los Angeles, CA
- · Innofinanz GmbH, Schmalkalden, Germany
- · STUBS Student Business Consultancy, Germany (Chairman)