



CURRICULUM VITAE

Andrés Gonzalez-Lira

Assistant Professor

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I. Education

- Ph.D in Business and Public Policy (Business Economics) University of California, Berkeley - Haas School of Business (2015-2021)
- M.A in Economics, Pontificia Universidad Católica de Chile (2011-2012)
- Academic Exchange Program, University of British Columbia (2010)
- B.A. in Business and Economics, Pontificia Universidad Católica de Chile (2006-2011)

II. Academic Positions

- Assistant Professor of Principles of Economics, School of Management, Pontificia Universidad Católica de Chile (2022 - To date)
- Postdoctoral Associate, Yale University (2021-2022)

III. Area of specialization and main courses

- Area: Industrial Organization and Environmental and Energy Economics
- Main Courses: Competitive strategy

IV. Research

- Competition under Incomplete Contracts and the Design of Procurement Policies (2026) (with Rodrigo Carril and Michael S. Walker) American Economic Review
- Drivers of Public Procurement Prices: Evidence from Pharmaceutical Markets (2024) (with Claudia Allende, Juan Pablo Atal, Rodrigo Carril, and Jose Ignacio Cuesta) International Journal of Industrial Organization



V. Selected Academic Presentations

- Presentations Arizona State University, Toulouse, CEMFI, EIEF, Alpine Industrial Organization Symposium (Sesto-Italy) 2026
- Boston University, University of Michigan, Yale University, UChile-FEN, UNAB, Chilean Economy and Public Policy Conference (UChile-FEN), IO in Chile Workshop, Chile Strategy Conference 2025
- University of Wisconsin-Madison, EEIF Junior Conference on Applied Microeconomics (Rome), Stigler Center at Chicago Booth, Society for Economic Dynamics Winter Meeting (invited session, Buenos Aires), Workshop on Public Procurement (Santiago) 2024
- UPenn, NYU-IO Day,* UChile-CEA, ESE Business School, PUC-Chile,* Institution sand Innovation Conference (Columbia Business School), Berkeley-Padova-Paris Workshop (Paris), Auctions, Competition, Regulation, and Public Policy Conference (Lancaster-UK) 2023
- NYU Stern, NBERIO Spring Meeting, SIOE(Toronto), EARIE(Vienna), ZEW Mannheim-Workshop on Economics of Public Procurement, Southern Economic Association Meeting (Fort Lauderdale) 2022
- University of British Columbia-Sauder, University of Michigan, Yale University, ITAM, UC-Chile (×2), PUC-Rio, UAI, Barcelona GSE Summer Forum (Applied IO), IIOC, RIDGE-IO 2021

VI. Grants and Awards

- Fondecyt Inicio: “Procurement and Competition in the Pharmaceutical Market” 2023
- Impact Evaluation Fund-Budget Office, Ministry of Finance, Chile 2022

VII. Academic Referee

- Referee for Econometrica, American Economic Review, Review of Economic Studies, American Economic Journal: Economic Policy, Review of Economics and Statistics, RAND Journal of Economics, Journal of Public Economics, Journal of Law, Economics and Organization, Journal of Economic Behavior and Organization

VIII. Other relevant activities

- Co-Organizer, IO in Chile Workshop 2025
- Scientific committee, LACEA-RIDGE Industrial Organization Conference 2024
- Co-Organizer, UC-Chile Industrial Organization Seminar 2023
- Co-Organizer, UC-Chile Economics Alumni Conference 2022