



CURRICULUM VITAE

Nureya Abarca

Full Professor

School of Management, Pontificia Universidad Católica de Chile

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I. EDUCATION

- Doctor in Psychology (Ph.D.), University of California, San Diego. 1982
- Master in Psychology, University of California, San Diego. 1981
- Psychologist, Universidad de Chile. 1972

II. ACADEMIC POSITIONS

- Full Professor, School of Management,
Pontificia Universidad Católica de Chile 1993 - To date
- Full Professor, Dept. of Psychology,
Pontificia Universidad Católica de Chile 1987
- Chair Department of Psychology,
Pontificia Universidad Católica de Chile 1988 – 1990
- Teaching Affairs Chair,
Pontificia Universidad Católica de Chile 1988
- Post Graduate Affairs Chair,
Pontificia Universidad Católica de Chile 1985 – 1988
- Research Director, Department of Psychology,
Pontificia Universidad Católica de Chile 1983 – 1984
- Associate Professor, Department of Psychology,
Pontificia Universidad Católica de Chile 1978
- Academic Director, Department of Psychology,



- Pontificia Universidad Católica de Chile 1976 – 1978
- Head, Operant Laboratory, Department of Psychology,
- Pontificia Universidad Católica de Chile 1974 – 1979
- Instructor, Department of Psychology,
- Pontificia Universidad Católica de Chile 1972

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Organizational Behavior
- Main Courses: Negotiation, Organizational Behavior, Leadership and Emotional Intelligence

IV. RESEARCH

Recent Publications

- Guzmán, R., Harrison, R., Abarca, N. & Villena, M.G. (2020). A game-theoretic model of reciprocity and trust that incorporates personality traits. Journal of Behavioral and Experimental Economics.
- Jang, S., Kim, E., Cao, CH., Allen, T., Cooper, C., Lapierre, L., O'Driscoll, M., Sanchez, J., Spector, P., Poelmans, S., Abarca, N., Alexandrova, M., Antoniou, AS., Beham, B., Brough P., Carikci, I., Ferreiro P., Fraile G., Geurts S., Kinnunen, U., & 12 others. (2017). Measurement invariance of the satisfaction with life scale across 26 countries. Journal of Cross-Cultural Psychology. 48(4), 560-576.

• **Books**

- Abarca, N. (2017). Negociación Inteligente: Estrategias para hombres y mujeres, Santiago, Chile: Ediciones El Mercurio.

V. SCIENTIFIC ASSOCIATIONS MEMBERSHIP

- SLAP (Sociedad Latinoamericana de Psicobiología).
- RAC (Revista Análisis del Comportamiento, Consejo Editorial de la Revista)
- APA (American Psychological Association)
- AM (Academy of Management)
- SMS (Strategic Management Society)